# IKODE@SHANGHAI







### **PROGRAM**

9pm-1st deadline ideation platform

10pm -The night is yours to hack

TUESDAY APRIL 17TH	WEDNESDAY APRIL 18TH	THURSDAY APRIL 19TH
8am - Doors open	7-9am - Breakfast	7-9am - Breakfast
9am - Welcome speech	9am - Coding continues	9am - Coding continues
10am - Idea Pitches	12-2pm Lunch	11.30am- End of coding
10.30am - Team formation	2pm - Coding continues	11.30-12.15pm - Lunch
11am - Coding starts	7pm - Technical tests (per team)	12.20-1.50 pm - Final demos
12-2pm - Lunch	6-8pm - Dinner	<mark>2pm</mark> - Judge deliberation
2pm - Coding continues	9pm - 2nd deadline ideation platform	2.30 pm - Announcement of
6-8pm - Dinner	10pm -Code, code, code, code	winners

#### PROJECT PLATFORM

The platform allows you to describe your project with a few sentences and screenshots, for the jury to have a global overview of all projects and have a basis for deliberations.

URL: https://ikode-shanghai.bemyapp.com/#/event (click here)

Your project page must be complete by **Thursday April 19th at 11.30 am** 

If you registered and did not receive your confirmation email from <a href="mailto:no-reply@bemyapp.com">no-reply@bemyapp.com</a>, please let the BeMyApp team know. We are also at your disposal to help you fill out your page:)

### **THEME**

How might we create simple and unique digital customer meetings?



#### **CHALLENGE 1**

#### How to inspire more people to engage with IKEA?

Customer engagement is a strong indicator of customers' feelings about the brand. Find innovative solutions for IKEA to better connect with their customers and other external stakeholders. How can we generate the best conversion?

With so many techniques to engage customers today, what would be the most effective approach?



#### **CHALLENGE 2**

How to showcase and communicate IKEA's uniqueness (product and product range) in a limited physical space?

Organize and create products, while simultaneously allowing engagement between people and IKEA.



#### **CHALLENGE 3**

How to implement digital technologies in order to improve the overall customer shopping experience?

A sharp digital experience can make a difference. Create an innovative solution to reach digital shoppers.



#### **TECHNICAL TESTS**

To prepare yourself as much as possible for Thursday afternoon's final demos. This step is crucial if you want to deliver a successful pitch in front of the jury.

Wednesday April 18th 7 pm (we will get each team to do the technical test)

- → **Slides**: For your slides, we'll use PPT or a USB stick.
- → **Live demo**: Please show up with all the necessary devices.

Caution! If you plan to present with your own laptop, don't forget to set it up in "presentation" mode (remove screensavers, push notifications etc.).

### **LOGISTICS**

**SLEEPING:** 

There are a couple of mattresses to sleep on, but:

#### **TO BRING YOURSELF:**

- Sleeping bag
- Mattresses

## FINAL DEMOS - THURSDAY APRIL 19TH 12.20pm

5 minutes on stage:



3-min demo + 2-min Q&A

#### **PRIZES**

The following prizes will be awarded to the best projects:



1st Prize: **€15k Incubation Program with IKEA** 



2nd Prize: **€5000 Team cash prize** 



3rd Prize: **€3000 Team cash prize** 

#### **JUDGING CRITERIA**

Innovation (20%)

Customer (e.g. UI/UX) (20%)

Simplicity and Uniqueness (20%)

Technological approach (20%)

Business (20%) {refers to business impact and commerciality}



#### **MENTORS**

Are at the ideation platform

Are available during the 3 days

Ask questions at the ideation platform and mentors can answer or come to your table

Ask a BMA team member if you can't find a mentor. They are here to help you



# **JURY**

**Chang Choo** - Chief architect - Inter IKEA Systems B.V.

Daphne Zeng - Deputy Sales Mgr - IKEA Retail China

Leopold Li - Solution Architect - IKEA Business Solutions in China

Michael Laursen - Business leader - IKEA Business Solutions in China

**Jonas Kjellberg** - Skype Co-founder

Qiang Shen - Jiangmen CTO & Co-founder of Jiangmen

