

## Mobilizing your sales force has never been easier

Scanco Sales enables your mobile sales team to effortlessly access Sage 100/100c data on mobile devices so they can be more efficient in the field.



With the Scanco Sales App, your sales force has the tools to give it that professional edge in the eyes of the customer.

Closing more sales without a long sales cycle is the goal of all sales organizations. Scanco Sales can help increase revenue per salesperson, up-sell, cross-sell and repeat sales confidently. Having real-time product availability on your mobile device and the ability to access customer account information any-time anywhere provides a superior buying experience.

Close more deals and on the spot with ease. By eliminating the need to "call in" purchases your sales team can reduce multistep order processing while freeing up operations time.

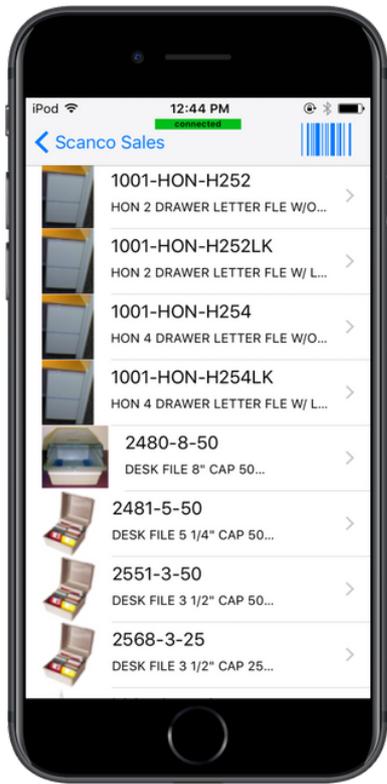
\* Sage 100c Users that have the Sage Mobility Module Installed Can Receive 5 Complementary User Licenses

## Create a better purchasing experience

With Scanco Sales, you can grow your business with confidence. Here are just a few of the benefits with Scanco Sales:

- View and edit customer information on your mobile device
- Review your catalog with customers, and show related items
- Create a quote and email it to your customer
- Check product availability and confidently commit to fulfilling orders



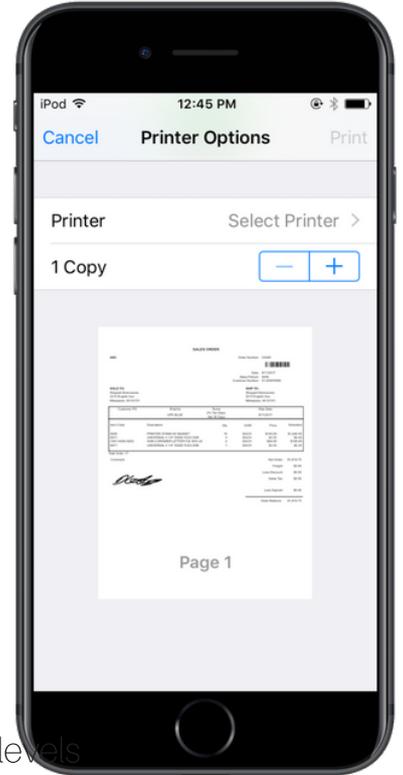


## Show customers what they want

Make sales possible anytime, anywhere. Scanco Sales can access real-time inventory from your Sage ERP putting your entire product line at your sales force's fingertips. Your sales team can now show the customer your products, no need to print expensive catalogs and because it is digital and synched to your ERP, it's always up to date, and you never have to reprint—and that saves you time and money.

## Get paid faster

Once an order has been placed, your sales rep can immediately review and print a sales order right from the handheld. No more bottlenecks. Speed up your sales cycle by giving your mobile sales team everything they need to close more deals.



## Key Features

- Barcode Scanning
- Capture signatures and email orders on the fly
- Customize your user displays on the app
- Dashboard of Activity by users
- Seamlessly integrated to Sage 100
- Native iOS & Native Android
- Create Quotes
- Open invoice history's of customers
- Edit customer information
- Email Confirmation
- Inventory Pictures
- Real-Time view of inventory levels
- Call customers directly from contacts
- GPS integration
- WIFI or Hot Spot Connections

## Requirements

- Sage 100/100c versions 2013 and above
- iOS and Android capable hardware

*For a full list of requirements of Scanco Sales and how to activate your 5 licenses contact your Scanco sales representative.*

## About Scanco

Since 1989, Scanco has been a leading provider of supply chain automation software and services. Since our inception, we have focused on innovative warehouse management solutions with a unique technology-driven approach. Our solutions deliver unequaled efficiency and visibility for distribution and manufacturing companies around the globe.

From basic barcoding to the most complex distribution and manufacturing operations- Scanco software is positioned to grow with our customers ever-changing business needs. We are focused on providing top-tier, fully integrated automation solutions built specifically for your ERP solution. Today, thousands of world-class distribution and manufacturing companies have automated their facilities with cutting-edge Scanco technology.

To learn more about our Sage solutions or to schedule a live product demonstration contact us at [sales@scanco.com](mailto:sales@scanco.com)