



SOLUTIONS ON DEMAND

[www.cbtcompany.com](http://www.cbtcompany.com)

Dear Valued Customers,

We are pleased to announce that CBT Co. (formerly Cincinnati Belting & Transmission) has acquired the assets of FDL Automation & Supply in Sidney, Ohio. As of today, April 1, 2016 FDL Automation & Supply will conduct business under the name CBT Company. We are excited about the opportunities this presents for both organizations, our employees, associates, and most importantly, our customers.

The mutual goal of both organizations during this transition is to ensure you are continually served with quality products and services. We will continue to combine our operations in a very considered, careful manner to keep our efforts as seamless as possible to you.

FDL Automation is a locally owned electrical distributor serving west central Ohio. Our companies already share many customers and business partners, and we intend to enhance and expand these essential relationships. As a result of our business acquisition, you will now have access to an extraordinary portfolio of products, services, and industry expertise.

Our focus remains on providing complete solutions tailored to your business. As a CBT customer, you can expect the following:

- ▶ Local and family owned business since 1921
- ▶ Over 100,000 square feet of combined local inventory in our Sidney, Springboro and Cincinnati locations
- ▶ Access to all the products and services to which you have become accustomed with expanded options for Automation, Electrical Supplies, Mechanical Power Transmission, Belting and Conveyor Components, and Pneumatics
- ▶ SW Ohio's leading full line Industrial Automation Supplier
- ▶ 200 employees with over 2,000 years combined expertise
- ▶ Highly trained team of product specialists to support your most difficult applications
- ▶ 24-hour on call emergency service
- ▶ Dedicated storeroom management team
- ▶ Customized training
- ▶ Ability to order online

Please note that the Sidney, Ohio location will remain open and the existing phone numbers are unchanged. Beginning Friday, April 1, we will migrate the FDL website to [www.cbtcompany.com](http://www.cbtcompany.com).

Also, please continue to address inquiries and business transactions to your current sales and customer service representatives but note the following new email addresses:

[firstinitial][lastname]@cbtcompany.com

All emails sent to @fdlautomation.com will be redirected to the new address @cbtcompany.com. Please update your address book to reflect the new email address.

**CBT Cincinnati**  
737 W. 6<sup>th</sup> Street  
Cincinnati, OH 45203  
(513) 621-9050 Phone  
(513)621-0549 Fax

**CBT Springboro**  
130 Advanced Drive  
Springboro, OH 45066  
(937) 746-7356 Phone  
(937) 746-7852 Fax

**CBT Sidney**  
301 South Stolle Avenue  
Sidney, OH 45365  
(937) 498-2104 Phone  
(937) 498-4832 Fax



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**The transfer of assets will be effective with the start of business on Friday, April 1, 2016. As a part of this business transaction, please note the following:**

- ▶ FDL Automation will process, ship, or deliver existing orders through EOB on Thursday, March 31, 2016. As of April 1, 2016, all of your new and existing open orders will be processed by and payable to CBT Company.
- ▶ As of April 1, 2016, all open trade receivables of FDL Automation (your accounts payable to FDL Automation) are transferred to CBT Company.
- ▶ The remittance address for all future payments should be changed to:

CBT Company  
7152 Solutions Center  
Chicago, IL 60677-7001

Or if you pay by ACH:

Bank:	PNC Bank NA
Address:	500 First Ave, Pittsburg, PA 15219
Account Name:	The Belting Company of Cincinnati
ABA #:	021052053
Account #:	72068238

If CBT is a new supplier to you, we look forward to acquainting ourselves with you and your business, as well as earning the opportunity to serve your needs. CBT has been an Allen Bradley and Rockwell Automation distributor in the Cincinnati and Northern Kentucky market since 1986. We have been servicing the Sidney and Dayton market since 1989. The Allen Bradley products and services complement our other business units of Electrical Supplies, Mechanical Power Transmission, Belting and Conveyor Components, Pneumatics, and Client Services.

We sincerely thank you for your past and future support, and look forward to continually providing you with the highest quality products and services. Please do not hesitate to contact any of our full service locations or your account manager should you have any questions or concerns. Your sales professional will be in contact with you to ensure a seamless transition for you and your organization.

Sincerely,

James E. Stahl, Jr.  
President CBT Co.

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