



# Procurement and Supply Skills Training Portfolio

DELIVERED BY CIPS FOR BUSINESS

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# Value Creation through Procurement and Supply



### Is it right for me?

A procurement professional can add value through reducing costs, improving quality, reducing timescales, bringing innovations, and ensuring sustainability along with many other benefits. The course will help you to evaluate the developments that can be made to systems, emphasising the impact of e-procurement and technology on process improvement. You'll explore good practices in supply chain management to achieve sources of competitive advantage for the organisation so that it can act quicker, faster, cheaper, greener, and smarter.

### What will I learn?

As part of this course, you will have access to pre and post work activities online to help you prepare and reflect on your training. You'll learn how to exploit opportunities to add value for the organisation, identified through analysis of activity, issues and processes. Through debate, discussion, and practical exercises, you'll explore topics such as strategy development, continuous improvement, sustainability, and procurement leadership.

### What are the learning objectives?

By the end of this course, you will be able to:

- Develop appropriate strategies and plans for the adoption of collaborative or competitive strategies
- Lead on the creation and adoption of process improvements to improve effectiveness and efficiency
- Promote responsible procurement in the supply chain throughout the function, the supply base, and the organisation
- · Lead on the creation of demand-led supply chains



### VALUE CREATION THROUGH PROCUREMENT AND SUPPLY

### Agenda Day 1

Online pre-work should be completed before day 1

The virtual room will open 15 minutes before your session

### Introductions and Aspirations followed by a discussion on pre-work activities

### Session 1

Analyse strengths and weaknesses of infrastructure and systems

### Session 2

Explore the opportunities for adding value through Category Management

### **Session 3**

Analyse the main approaches to achieving added value outcomes

### **Review of Day 1**

### Agenda Day 2

Online reflective learning should be completed before day 2

The virtual room will open 15 minutes before your session

### **Session 4**

Assess the use and impact of systems and workflows – Data Analytics

### **Session 5**

Assess the impact of sustainable, socially responsible, and ethical supply

### Session 7

Assess how the effective use of demand-led forecasting and lean supply chains can have an impact on an organisation and its supply chain

### **Review of Day 1 and 2**

What's next?



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### About CIPS, the Chartered Institute of Procurement & Supply

The professional body	CIPS, a not-for-profit organisation that exists for the public good, is the voice of the profession, promoting and developing high standards of skill, ability and integrity among procurement and supply chain professionals.
Quality guaranteed	Our qualifications are recognised by OFQUAL in England and regulators in various countries, demonstrating that they meet specific quality standards.
The Global Standard	CIPS Global Standard in Procurement and Supply, which is freely available, sets the benchmark for what good looks like in the profession.
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