

Eric Herrera



Vice President and Sr. Consultant



VP AND SR. CONSULTANT AT KOLBE CORP

Eric is a Vice President and Sr. Consultant at Kolbe Corp. In his role, he consults with businesses of all sizes and structures on how to spot talent and maximize productivity. As a leader within Kolbe Corp, Eric was able to double sales, grow his team, and lead a reorganization of his department all while spending time with his family and enjoying his hobbies, by living the principles he sells.

As a consultant working with a large consumer electronics company, Eric implemented a sales and leadership development program that helped the company to increase top-line revenue by \$31 million (and delivered over \$500k in commissions to the company). He has held several Marketing and Sales leadership roles in the assessment industry and uses that expertise to turn people insights into revenue growth. He is known for engaging, high-energy live presentations, webinars and training sessions.



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[BIO](#)

[HEADSHOT](#)

Client Testimonials

“Eric was great! Very informative! Answered all our questions and made the presentation interesting and engaging.”
~ Jessica Cowgill

“Shout out to Eric, his class was excellent. Definitely learned some things I will use from it.”
~ W. Gary Wilson

“Eric presented to us in a way that the whole team was able to understand.”
~ Irene Guevara

“Eric was very patient with us and kept it very fun and informative.”
~ Daniel Santiago



SPEAKING TOPICS

- ✓ Secret to Effortless Performance
- ✓ Building a High-Performing Team
- ✓ Avoiding “Good” Advice Gone Bad
- ✓ The Power of Assessments at Work and Home
- ✓ Hiring and Retaining RightFit™ Talent

Conferences

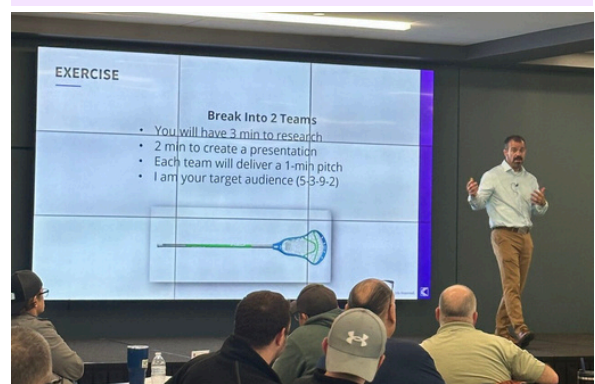
Podcasts

Workshops

Keynote Speaker

Webinars

Expert Panels



**Custom topics are available!*



WHO I WORK WITH

I work with **entrepreneurs, business owners, and leaders** striving for growth. If you're leading a company or a team and you want to achieve more, I'll equip you and your team with the tools you need for lasting success. I'm the one you call when you need to take your productivity and performance to the next level.



WHAT YOU CAN EXPECT

High-energy presentations and training sessions that keep people engaged and ready to take action. I'm going to change perspectives, spark new ideas, and give you and your team the roadmap to unleash your superpowers.

ABOUT KOLBE CORP AND THE KOLBE A™ INDEX



An instinct assessment so powerful you'll discover the foundation for everything you do moving forward. Kolbe measures your instinctive way of doing things and the result is called your MO (method of operation). It is the only validated assessment that measures a person's conative strengths. Unlike any other assessments or quizzes you've taken, Kolbe gets directly at how people execute (not their IQ or personality).

POWERED BY INSTINCT PODCAST

Powered by Instinct is a podcast for professionals who think about how people's fundamental nature drives performance and want to get more out of themselves and the people around them. In each episode, Kolbe experts will interview top performers, team leaders, consultants, and coaches to discuss identifying team member strengths, aligning those strengths with their jobs, and optimizing individual and team performance. It's the perfect resource for curious, interested people who want to get more done, more naturally.

MY FEATURED EPISODES

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GET IN TOUCH

I welcome the opportunity to connect. Whether you have questions or would like to discuss a speaking engagement, please don't hesitate to reach out. I look forward to hearing from you.

Eric Herrera