

## Working Student (m/f/d) Sales

part-time / remote work possible

Fanbase GmbH was founded in November 2020 in Munich, Germany and is an ambitious and well-funded tech start-up focusing on the creator economy. Fanbase is a social marketplace for digital content that allows creators to build a vibrant, sustainable community. It's goal is to establish the world's leading creator platform for monetization of digital content.

You will get the chance to be part of a high growth startup that aims to revolutionize a global megatrend topic. Overcome challenges with us and celebrate wins together with the team.

### Responsibilities:

- Support the sales team in daily tasks such as reaching out to new creators, answering emails, cold calling, getting feedback etc.
- You are interested in creator relation management
- Make market research and understand the creator needs
- Help us achieving our vision to revolutionize the creator economy
- Be creative, try new things and think like a creator

### Qualifications:

- First experiences in sales, business development, or similar, preferably in the lifestyle or entertainment industry
- Currently working on a university degree in sales, communications, business or a related field
- Very good written and verbal communication skills in English and German
- Reliable and energetic personality
- Ability to work both autonomously and collaborate across teams
- Passion for social media, the creator economy and digital trends

**Benefits:**

- Remote working options
- An exciting job in a start-up with great opportunities for success
- Great potential to grow both professionally and personally
- The chance to shape the future of Fanbase
- Flat hierarchies and a determined team with diverse backgrounds
- An atmosphere of passion and a fun work environment
- Option to work from a cool office space in the heart of Munich

**Next:**

If you are interested in this exciting position, please send your application (incl. CV and your earliest date of availability) via email to [career@fanbase.com](mailto:career@fanbase.com). We are looking forward to hearing from you.