

THUMB MATRIX

Multiple Solutions from Hely & Weber



		deQ® (4813)	Liga-Loc™ (1020)	CMC Controller Plus® (2804)	CMC Controller™ Pro (1001)
Diagnoses Treated		DeQuervains, CMC OA	UCL, CMC OA, Fx	CMC OA	CMC OA
Positioning Statement		The deQ® Thumb Orthosis is purpose-built for deQuervain's Tenosynovitis. Its open-stay design relieves pressure on the first dorsal compartment while maintaining comfort, simplicity, and effective support—all in a single, ambidextrous SKU.	The Liga-Loc™ stabilizes UCL injuries, fractures, and CMC dysfunction with dual stays that prevent valgus stress while preserving wrist and IP motion. A smooth, welded, low-profile design boosts comfort and wearability, and two sizes make stocking simple.	The CMC Controller Plus® is a low-profile, comfortable solution for CMC arthritis that provides targeted support and a customizable fit at an exceptional value. Its malleable stay and sling strap optimize thumb alignment—lifting the metacarpal, seating the basilar joint, and opening the web space for functional positioning. With two trimmable, universal sizes, the Plus simplifies inventory and enhances DME profitability while giving patients a brace they'll actually wear.	The CMC Controller™ Pro provides firm, but comfortable support for CMC arthritis with a rigid frame and soft overmolding that allows for a soft contoured webspace and an adjustable stay for positioning.
TALKING POINTS	Compare:	Most thumb spicas weren't designed for deQuervain's—they're just repurposed braces. Even the ones marketed for it tend to create pressure where patients are most sensitive. This one does the opposite: it relieves pressure instead of adding it. And unlike other designs that either restrict too much or too little, the deQ® hits the sweet spot.	Thermoplastic splints can be molded well, but they're time-consuming and not the most efficient option. In addition, generic thumb spicas don't really address valgus stress—they just immobilize everything. Liga-Loc™ gives you the protection you want with the freedom your patients need.	Compared to Comfort Cool, the Plus® is easier for patients to get on, it's truly customizable, and it's billable right out of the box—no extra pieces, pads, or modifications needed. Comfort Cool also requires up to 16 SKUs to stock every size and variation, while the Plus™ only requires 4—two sizes in right and left—making inventory dramatically simpler and far more profitable.	Push Medigrip is rigid, but many patients find it uncomfortable, and the cost eats up most of the reimbursement. The Pro gives you the rigidity without the drawbacks. And compared to thermoplastic splints, which are bulky and time-consuming, the Pro gives you the same level of control right off the shelf. Competitors make rigid braces patients tolerate—the Pro is one they actually wear.
	Ask:	When you're treating deQuervain's, what brace are you using right now? Do your patients ever mention pressure or pain right over the first dorsal compartment? I'd love to show you a very low-profile option that was designed specifically for this condition.	What are you typically using for UCL injuries or thumb sprains? Can I show you a hand-based brace that prevents valgus stress and protects the thumb without immobilizing the wrist?	One of my favorite braces for CMC arthritis is our CMC Controller Plus®. It is low-profile, provides compression, and is easy to don/doff. It is designed to support function rather than restrict it, which patients really appreciate. Can I show it to you?	Would you like to see our newest rigid option for CMC arthritis—one that's designed to give you the stability you need without sacrificing comfort?
	Sell:	This brace is unique because it actually removes pressure from the exact spot that hurts the most, the first dorsal compartment. You still get the support you need, but without irritating the tendon sheath. And since it's a single, universal SKU, it's incredibly easy to stock. The best part? Patients are far more likely to wear it, which means better outcomes for you.	The beauty of the Liga-Loc™ is that it gives you real protection where it matters—preventing valgus stress—while still letting the patient stay functional. It strikes the perfect balance between protection and performance, so patients can keep moving while they heal.	The Plus® is incredibly simple, comfortable, and supportive. Patients can actually live in it—it's the one they'll wear all day without complaint. You can customize the fit in seconds, and because it only comes in two trimmable sizes, it's extremely easy to stock. It also aligns the thumb beautifully by lifting the MC head, seating the base, and opening the webspace—everything you need for functional CMC correction.	The Pro gives you the stability you'd expect from a rigid frame, but with a soft contoured web space and a malleable stay that keeps it comfortable. It's that perfect middle ground—rigid where it needs to be but still wearable all day. And because it's priced well below other rigid solutions, it keeps your margins healthy.