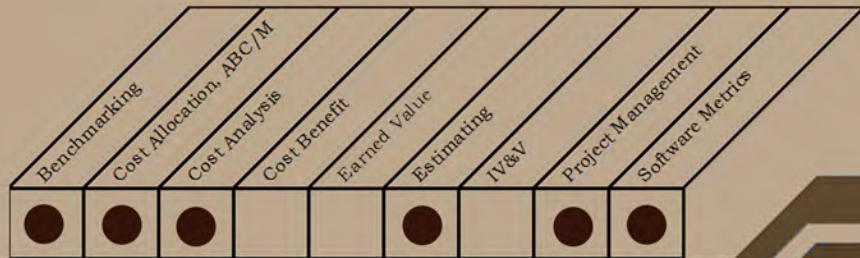




## CASE STUDY: Boeing

Boeing is the world's largest manufacturer of military and commercial aircraft. In addition, Boeing is the world's largest provider of commercial and military satellites, the world's leading rocket manufacturer, and the largest contractor to NASA.



### SUMMARY

Client Web URL: [www.boeing.com](http://www.boeing.com)

Client Size: \$68 Billion revenue; 159,000 employees

Client Market Segments: Aerospace and Defense



*[Roetzhem's Cost Xpert is] one of the most successful tools of its kind on the market. Existing users form a Who's Who of Fortune 500 companies and include such corporations as Lockheed Martin, Boeing, IBM, and Hewlett Packard. Project Magazine*

### CLIENT PROBLEM

Boeing needed an easy to use, reliable tool to help estimate the software components of its large aerospace and defense projects. In addition, the tool needed to be compatible with Air Force Standards.

### PROPOSED SOLUTION

We provided consulting, training, and tools to Boeing. Consulting covered both the tailoring of the tool to Boeing standards and mentoring in the application of the tool.

### RESULTS

The accuracy of projected schedules and cost estimates improved more than 25% following the deployment of the tool and accompanying training classes.