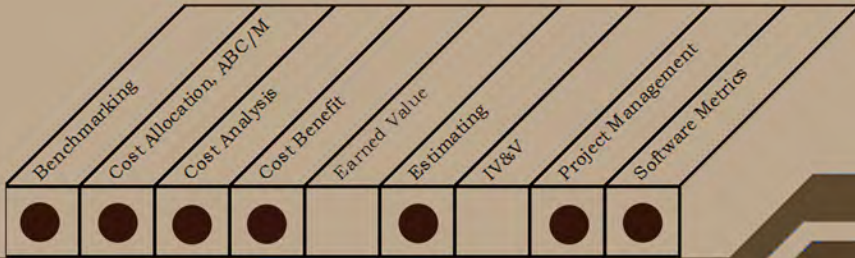




CASE STUDY: California, Department of Social Services

The California Department of Social Services is the largest social services agency in the nation, serving California's 33 million residents.



SUMMARY

Client Web URL: www.dss.cahwnet.gov/cdssweb

Client Size: 4,200 employees, \$19 Billion

Client Market Segments: State and Local



Cost Xpert is much like hiring an MBA to help you add the discipline of estimating your project. The estimates produced for me based on my experience (i.e., completed projects) appear to be remarkably accurate. I recommend it, and suggest you download it and see for yourself.

CLIENT PROBLEM

The California Department of Social Services needed assistance controlling large social services contracts involving development of millions of lines of code.

PROPOSED SOLUTION

We offered tools, training, and consulting to the State. Social Services specific costing models were developed and used to validate development and maintenance estimates. Support was provided for all stages of development, from procurement through final delivery.

RESULTS

The State was able to eliminate one competitor as bidding an unrealistic solution. We helped the State to obtain legislative and federal project budget approvals in record time.