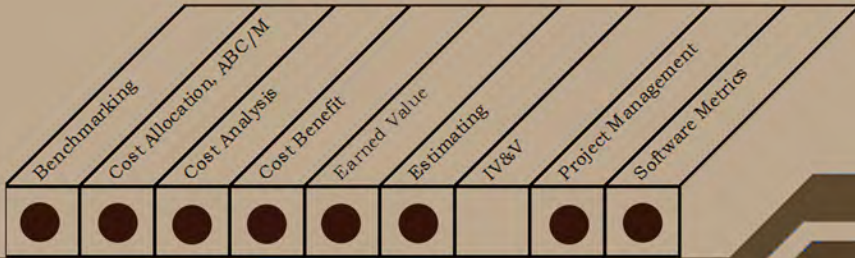




## CASE STUDY: USPS Modernization Project

The United States Postal Service delivers more mail to more addresses in a larger geographical area than any other post in the world. On average they process 584 million mail pieces per day, 177 billion per year.



### SUMMARY

Client Web URL: [www.usps.com](http://www.usps.com)

Client Size: \$68 Billion, 596,000 employees

Client Market Segments: Federal



*[Roetzheim's] Cost Xpert is much like hiring an MBA to help you add the discipline of estimating your project. Cost Xpert is likely to add the new dimensions of predictability and control to your organization.*

### CLIENT PROBLEM

The USPS Modernization project is a ten year, \$1 Billion effort composed of over 500 individual projects, all designed to improve their information technology systems. The client needed to Accurately estimate the cost of a large number (over 500) of individual projects under the overall program umbrella.

### PROPOSED SOLUTION

Implement a configured, tool supported set of industry standard estimating processes tailored to internal USPS standards.

### RESULTS

With more than 250 estimates completed, the average error of the estimates is less than 7%, and the time required to prepare estimates has been reduced by over 50%.