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1 What is the name of your startup? (Maximum characters: 50)				
2 To which Climate-KIC Accelerator location are you ap Help: These are the locations in Europe where we can support your venture: [List the For more information on the accelerator offer in each location please go to the main	locations or include a map].			
Options:				
□ Bulgaria □	Lithuania			
	Malta			
	Portugal			
	Romania			
□ Greece □	Serbia			
□ Latvia □	Slovenia			
4 Company URL (if you have one) (Maximum characters: 100) Help: e.g. http://www.climateventure.com				
<b>5 If you have an online demo, please also provide the l</b> Help: e.g. http://www.youtube.com/demovideo	JRL (Maximum characters: 100)			
6 Contact details of the lead contact person:				
First Name:				
Last Name:				
Email:				
Help: We will use this to contact you subsequently.				
Enter your email address again:				

Phone (Mobile):

Help: please incl. country code (e.g. +49 (0)12 23 456 789)



#### Section 2: Climate Problem and Solution

7 What is the specific climate problem you are aiming to tackle? If possible, please try to
quantify the scale of the specific climate problem. (Maximum characters: 600)

Help: Please try and avoid giving a summary of the principles of global warming.

8 Your solution. Please describe how your solution is addressing the (quantified) climate problem you described above (in plain English) (Maximum characters: 900)

### 9 Climate Relevance. Does your solution mitigate climate change and/ or support adaptation to its effects? (Maximum characters: 900)

Help: Climate mitigation is any action taken to permanently eliminate or reduce the long-term risk and hazards of climate change to human life, property. The International Panel on Climate Change (IPCC) defines mitigation as: "An anthropogenic intervention to reduce the sources or enhance the sinks of greenhouse gases."

Climate adaptation refers to the ability of a system to adjust to climate change (including climate variability and extremes) to moderate potential damage, to take advantage of opportunities, or to cope with the consequences. The IPCC defines adaptation as the, "adjustment in natural or human systems to a new or

changing environment. Adaptation to climate change refers to adjustment in natural or human systems in response to actual or expected climatic stimuli or
their effects, which moderates harm or exploits beneficial opportunities. Various types of adaptation can be distinguished, including anticipatory and reactiv
adaptation, private and public adaptation, and autonomous and planned adaptation."
Possible answers: Adaptation, Mitigation or both
Ontions:

#### Options: Adaptation ☐ Mitigation

#### 10 Core product type. What type of product or service is your solution? (Maximum characters: 900)

Help: Select digital, non-digital or both. Please, consider the key value driver of your startup. Digital would mean the core product of the startup is software focused. Non-digital would mean the core product of the company is hardware focused or requires physical infrastructure. For service focused startups with non digital core value driver, non-digital would be also the most appropriate selection.

Up	tions:
	Digital
	Non-digita



11 How much of the quantified problem can your solu	Ition tackle? (Maximum characters: 600)
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Help: Can you already put a specific number against your solution (i.e. carbon savings, reduction by x in specific harmful gases or materials, removal of x tonnes of specific material or dirty technology from cycle, reduction by x of energy consumption etc.)?

### 12 Explain your business model. How do or will you make money with your solution?

(Maximum characters: 600)

### 13 How do you know someone needs your solution? (Maximum characters: 600)

Help: What specific evidence have you collected or accessed to prove there is a demand for your solution?



### **Section 3: Your progress**

14	What is the Technology Readiness Level of your	sol	ution?
Op <sup>1</sup>	tions:		
	TRL 1 Basic principles observed and reported		TRL 6 Technology demonstrated in relevant environment
	TRL 2 Technology concept and/or application formulated		TRL 7 System prototype demonstration in operational
	TRL 3 Analytical and experimental critical function and/or characteristic proof of concept		environment TRL 8 Actual system completed and qualified through
	TRL 4 Technology validation in laboratory environment		test and demonstration
	TRL 5 Technology validated in relevant environment		TRL 9 Actual system proven in operational environment
15	Which of the following best describes the curre	nt s	tatus of your venture?
Op	tions:		
	Ideation stage – nothing developed yet		Public Beta/ Demonstrator
	Sketches/ Mocks/ Renderings		Taking preorders
	Prototype		Launched – Generating revenue
	Private Beta/ Demonstrator		
15	a When will your solution be commercially availa	able	?
Op	tions:		
	3 months		
	6 months		
	12m		
	1 - 2y		
	> 2y		
15	b How much revenue have you generated so far	?	

Help: in EUR.





### Section 4: Your Market & the Competition

20 In which market sector are you?					
Help: Our market sectors are based on a specific cleantech taxonomy.					
Options <b>main</b> catagorie:  ☐ Agriculture ☐ Air & environment ☐ Clean energy ☐ Clean industry	<ul><li>□ Efficiency</li><li>□ Energy storage</li><li>□ Transportation</li><li>□ Water</li></ul>				
Options <b>sub</b> catagorie:  Advanced packaging Animal farming Aquaculture Batteries Biomass Bioremediation Carbon sequestration Carbon trading/ offsets Cogeneration Collaborative consumption systems Controlled environment agriculture Crop farming Data centers & devices Design innovation Efficiency Emerging Emissions control Equipment innovation Fuel cells Fuelling/charging infrastructure Geothermal Green building	<ul> <li>Hydrogen storage</li> <li>Marine</li> <li>Materials innovation</li> <li>Measurement &amp; analytics</li> <li>Mechanical storage</li> <li>Monitoring &amp; compliance</li> <li>Nuclear</li> <li>Production</li> <li>Recycling &amp; waste</li> <li>Renewable fuels</li> <li>Semiconductors</li> <li>Smart grid</li> <li>Solar</li> <li>Super/ultracapacitators</li> <li>Sustainable forestry</li> <li>Thermal storage</li> <li>Traffic management</li> <li>Transmission</li> <li>Treatment</li> <li>Vehicles</li> <li>Waste-to-energy</li> <li>Wind</li> </ul>				
21 What and how large is your target market? Plea (Maximum characters: 700)	ase explain briefly how you have identified it.				
Help: General overview, size, regulation, entry barriers, challenges and opp	ortunities, etc.				

### 22 Who are your competitors and / or who might become competitors? Who is your biggest threat?

(Maximum characters: 600)



#### **Section 5: Your Team**

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2:	3	Foun	aers	aream	(Maximum	characters: 600	ı)

Help: i.e. not so much a mission statement, but your team's motivation in this venture.

24 Why is your team the right one to bring your idea to market success? What is your expertise in this domain? (Maximum characters: 600)

#### 25 Your Cap Table

Help: Please list all founders (active and non-active), investors and any other relevant person in your venture according to the specifications below:

- (1) Level of commitment: time commitment to the startup in percentage. E.g. 100% = 1 FTE i.e. 40h/week, 50% = 0.5 FTE i.e. 20h/ week,, etc.
- (2) Active founders should have a large majority share with a reasonably equal distribution.

	Founders/managers	Founders/managers
Name		
Email		
Responsibility/Role		
Professional profile URL (e.g. LinkedIn)		
Gender		
City, Country from current address		
Level of commitment (%) <sup>(1)</sup>		
Equity stake (%) <sup>(2)</sup>		



	Investors	Investors
Name		
Equity stake (%)(2)		

### 26 Other team members

Help: Please list other key members in your venture: key employees, board members, mentors, etc.

(1) Level of commitment: time commitment to the startup in percentage. E.g. 100% = 1 FTE i.e. 40h/week, 50% = 0.5 FTE i.e. 20h/ week,, etc.

	Others 1	Others 2	Others 3
Name			
Responsibility/Role (key employees, board members, mentors)			
Level of commitment (%) <sup>(1)</sup>			



### **Section 6: Company structure**

	No legal entity yet Legal entity registrated as Countrycode: Legal entity aconym:
28	Year of incorporation
Help	If your year of incorporation is not listed, your venture does not comply with our eligibility criteria.
	No legal entity yet
	Legal entity established
	Options: 5 years back from current year
	□ 2019
	□ 2018
	□ 2017
	□ 2016
	□ 2015
	□ 2014

### 30 What IP protection have you secured or are you planning to secure for your solution?

(Maximum characters: 600)

Help: Property rights: all intellectual property rights (IP), licenses and domains should be owned by the company.



### **Section 7: Closing**

31	Have you participated in any other Climate-KIC prog	ramı	me before?			
	p: Please select the corresponding legal entity form from the list (First two initia ose 'Other (please state)' if not listed or select 'legal entity not yet established'					
Ор	tions:					
	No		EIT PhD Label			
	Climate-KIC Accelerator (other stages or previous participa-		Climate-KIC Pioneers into Practice			
_	tion with another venture)		Climate-KIC Catalyst			
	Climate-KIC Climate Launchpad		Climate-KIC Spotlight			
	Climate-KIC Greenhouse		Climate-KIC Exchange			
	Climate-KIC Climathon		Climate-KIC Certified Professional			
	Climate-KIC Journey		Climate-KIC Online courses			
	Climate-KIC Catapult		Yes, in internal programmes as Climate-KIC community			
	Climate-KIC Spark		partner			
	EIT Master Label		Other:			
	How did you learn about the Climate-KIC Accelerator tions: Referral by a person	f? 	Other Climate-KIC Programme			
	Referral by a university or technology institute		Other website			
	Referral by other startup		Event/Visit			
	Internet/ Search		Facebook			
	Climate-KIC Website		Twitter			
	Climate-KIC Newsletter		Instagram			
	Directly via Climate-KIC staff		Other			
33	Application Terms & Conditions					
	1) Climate-KIC Accelerator is a programme delivered in English command of the English language is therefore compulsory to the founders team does have the appropriate command of the	bene <sup>.</sup>	fit from the programme. You therefore hereby declare that			
	2) You hereby declare that the founders team is committed to participate in the main <b>programme activities.</b> I understand that absence may lead to exclusion from the programme.					
	3) The information here provided is complete, relevant, truthfumisrepresentation may lead Climate-KIC to seek refund and/o					



	34	Learn	more al	bout	oppo	rtuniti	es in	Clima	te-KIC
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I give my consent to Climate-KIC and its network of partners to send me suggestions of other programmes and activities of interest to my venture. You can update your preferences or unsubscribe from these email lists at any time.

#### 35 Data Consent

☐ I have read and consent to the Privacy Policy. Where I have provided third parties' personal data, the data subjects have consented to the provision of this personal data and the processing in accordance with the **Privacy Policy**.

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