



DISCOVER2022

2022 EVENT SERIES
PROGRAM BRIEFING

**Council Exchange Board of Trade (CEBOT)
Looking Forward Research & Development**



CEBOT

CEBOT Event Series

**Learning Partnership Solutions for Economic
Recovery, Growth and Resilience**



[Click to View Events](#)

www.discover2022.org/2022events

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www.cebot.us



Founder's View

Karl Cureton
Founder & CEO

Council Exchange Board of Trade (CEBOT)

The Discover2022 CEBOT Event Series (www.discover2022.org) converges the minority tech industries capability for trust and learning into a scalable resilient, and international, technology based economic development partnership procurement platform, through vendor governance.

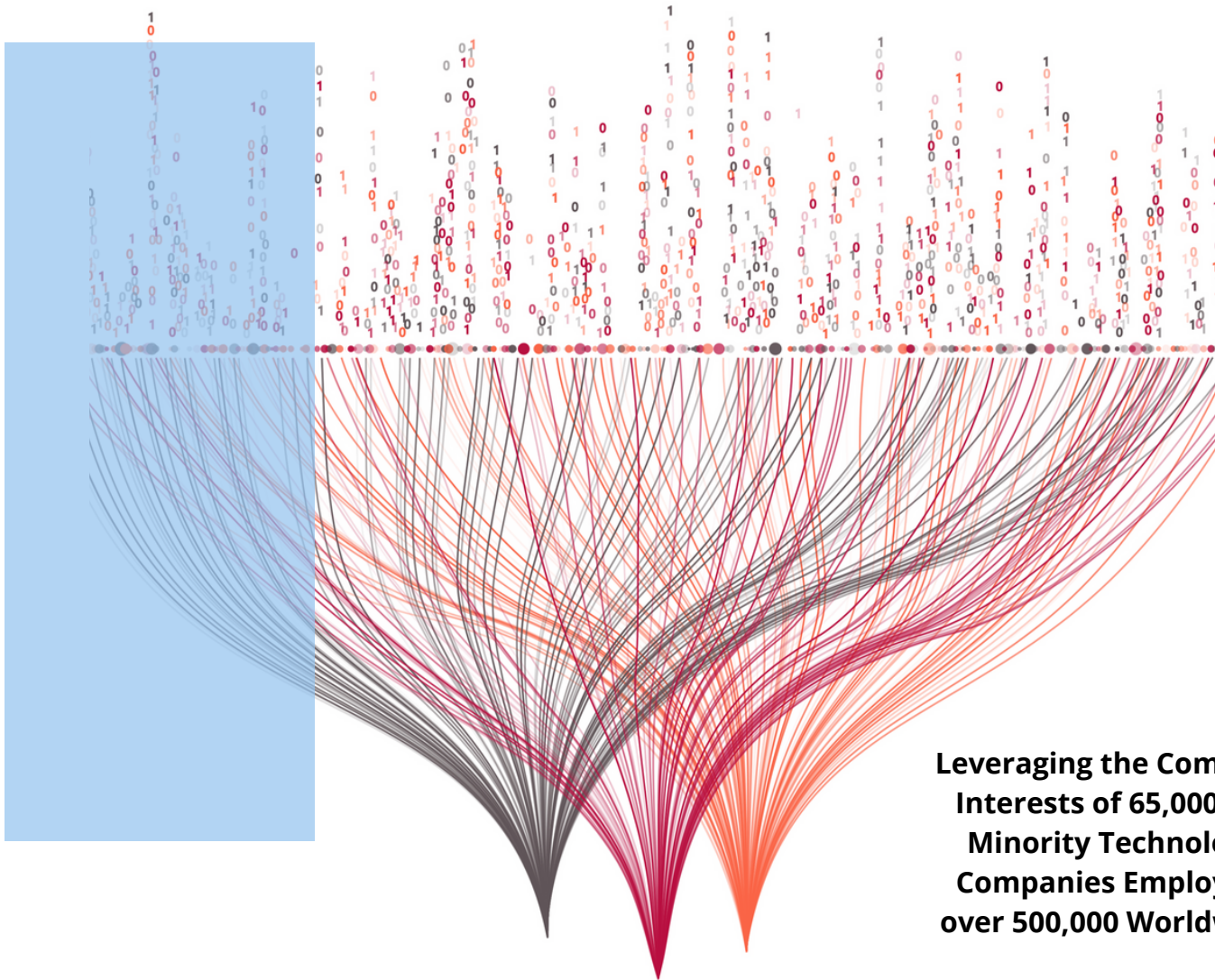
CEBOT's industry status and member acumen brings knowledge, capability and power that is leverage through the 501c6 non-stock framework. CEBOT intermediates to mitigate risks and works to connect company owners, institutions and government to accelerated public-private partnerships, and investment resources.

CEBOT's registered minority technology members already benefit society. Through market research CEBOT has identified 2,637 member companies who are largest in size based on the number of employees (this cohort has 9 or more employees). These top U.S. minority tech employers produce over \$20 billion in sales while employing 145,569 people in high growth, high demand jobs.

Industry crowdsourcing is underway to directly speak to this research cohort in an effort to reduce risk and create new and profitable contracts that bring new jobs to minority.

Respectfully,

INTRODUCTION



**Leveraging the Common
Interests of 65,000 U.S.
Minority Technology
Companies Employing
over 500,000 Worldwide**



[Click for CEBOT Purpose
https://cebot.net/purpose](https://cebot.net/purpose)

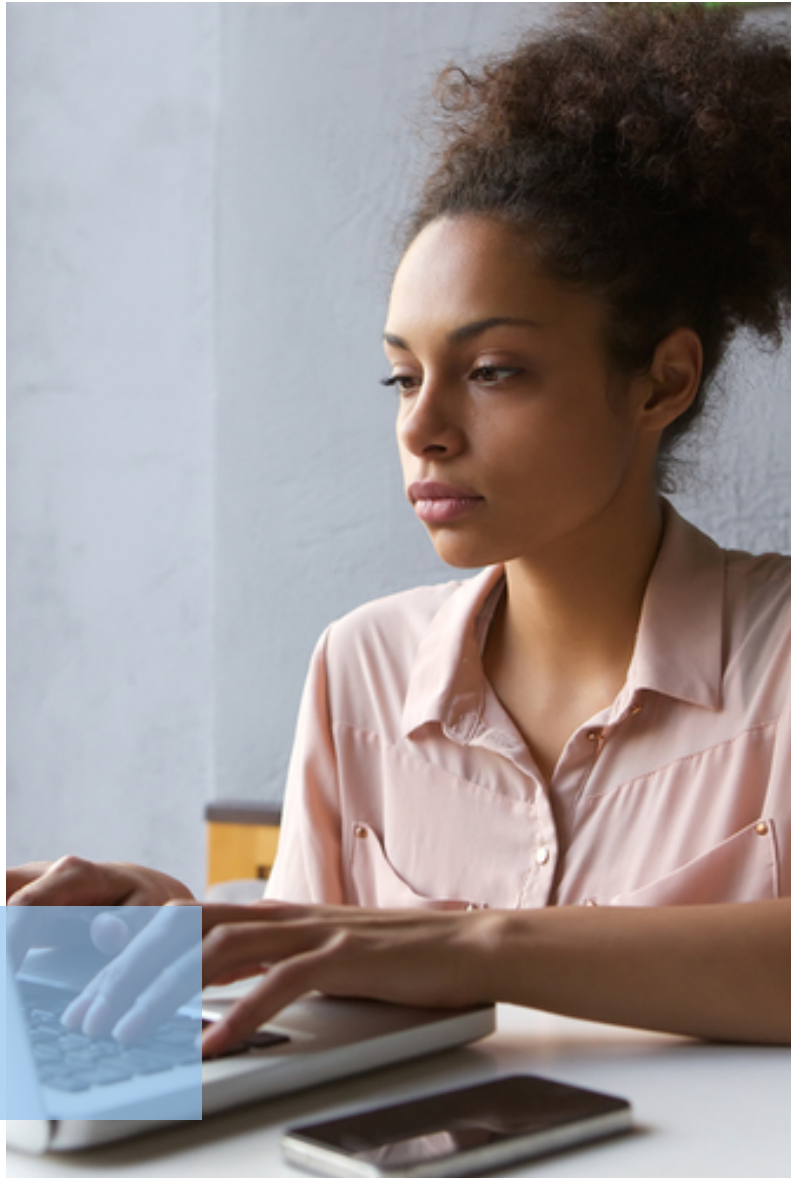
The Council Exchange Board of Trade (CEBOT) is actively connecting learning research to intermediate growth in the the minority technology industry sector, and the communities and stakeholders they serve.

CEBOT's vision of collaboration ensures an increase in community access to workforce opportunities and resources. We accomplish this by utilizing growth algorithms to increase community economic capacity and education relevance through industry led public-private partnerships and research based cooperative agreements.

WHAT WE DO?

Discover 2022 CEBOT Event Series is mission focused on developing near term outcome oriented, ambitious and measurable targets to increase Public and Private contracting opportunities.

Creating transparency and governance to an industry led public/private education and economic development partnerships requires both trust and agreement. CEBOT welcomes contributors to this research as we discover breakthroughs in community growth algorithms that scale.



Speaker Request Form

Please use the link below to register as a speaker.

www.discover2022/speaker

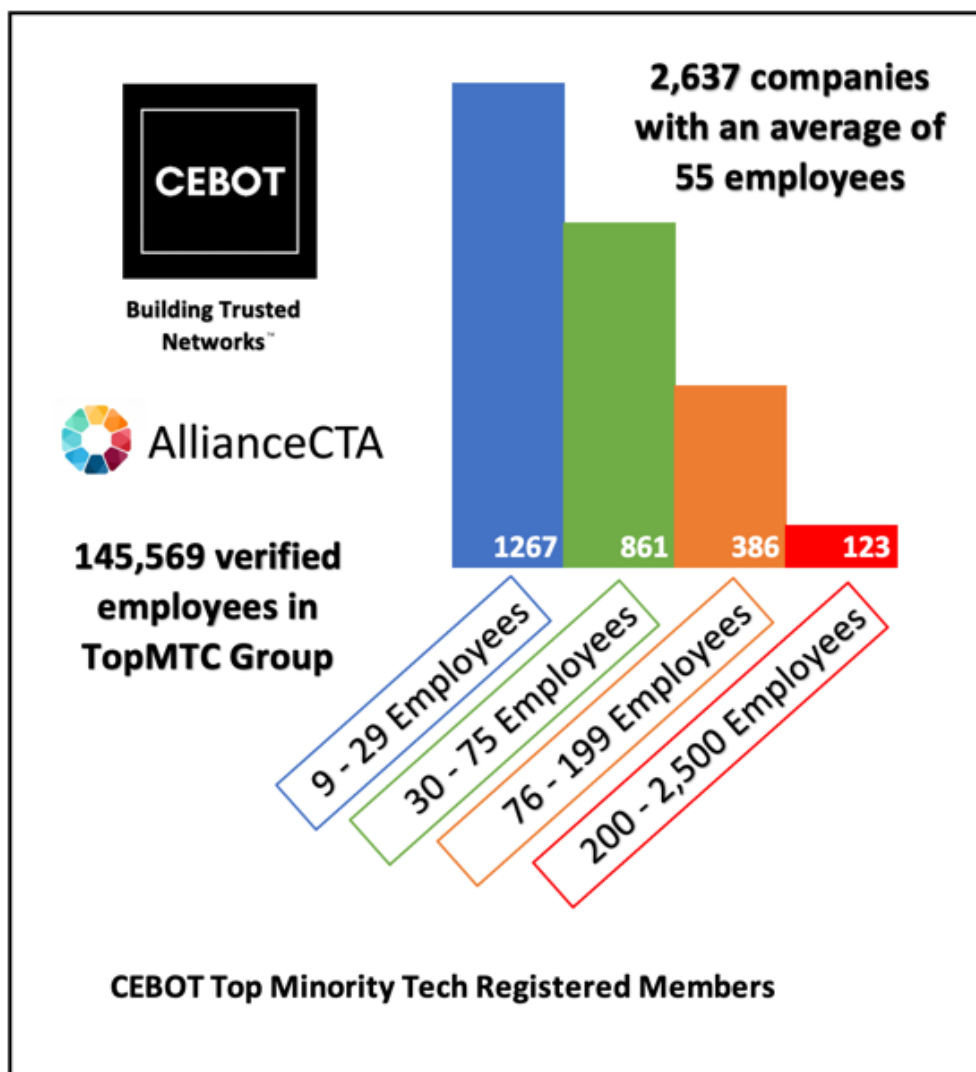
CHANGE IS A PROCESS
THAT WORKS BEST WHEN
PEOPLE FIND A JOINT
MISSION TO SERVE

CEBOT Market Research

Community Seed Accelerator Joint Venture "Building a Future from Within"

The Council Exchange Board of Trade (CEBOT) intermediates suppliers and resources with the minority technology industry. Minority Tech employers bring new talent, and subject matter expertise that impact the bottom line. Through agreements CEBOT connects higher education anchor institutions and community partners and stakeholders to a growing innovation ecosystem rich with trust and purpose.

Chart of CEBOT Top Tech Companies



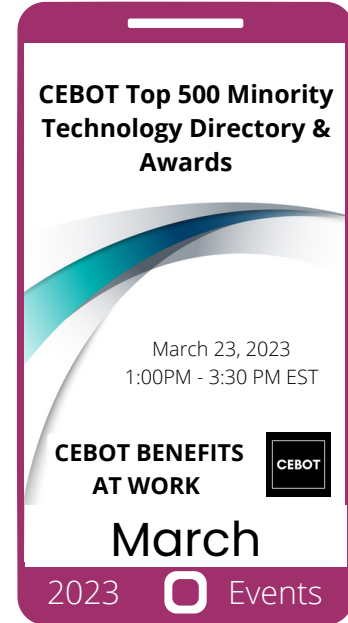
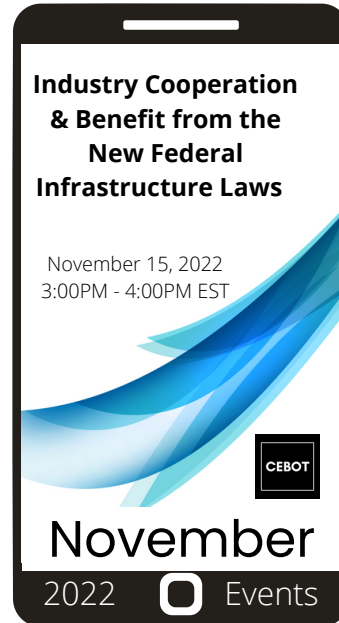
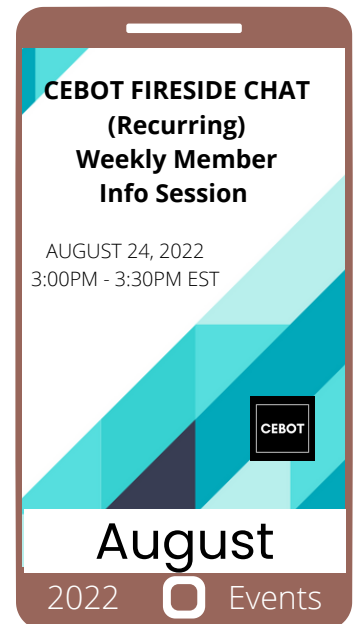
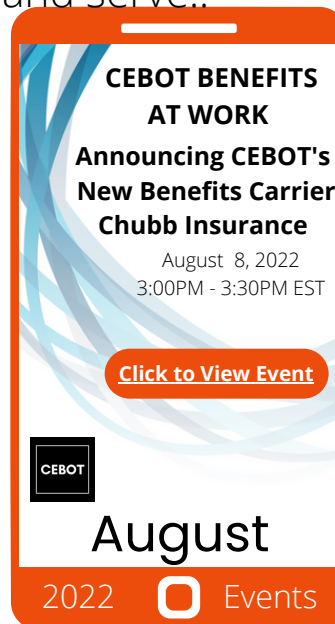
Federal Acquisition Regulation (FAR) 10 prescribes policies and procedures for conducting market research to arrive at the **most suitable approach** to acquiring, distributing, and supporting supplies and services. CEBOT's enhanced market data connects member employers and stakeholders into a growth network of scalable capabilities, through procurement innovation.

CEBOT Discover2022 Event Series

CEBOT's FAR 10 Market Research begins with a national industry outreach to 3,000 of the largest minority technology companies in the U.S. These companies are engaged in federal and commercial contracting in the ICT marketplace.

CEBOT is engaged with the federal government to establish research on building a national community collaboration platform as a catalyst for change at the innovation ecosystem level to create jobs, wealth and prosperity to the communities these businesses reside and serve..

Discover 2022



SMART HBCU

Partnership focused Industry Research Cohort

**Developing New Revenue
Opportunities for Academia
and Jobs for Minority
Communities**

September 29, 2022 3:00PM-4:00PM EST
The Council Exchange Board of Trade (CEBOT) is mission driven to intermediate a national inclusive technology based economic development agenda by promoting innovation and competitiveness, connecting U.S. Minority Businesses with Academia and Government, and community stakeholders for economic growth and success in the worldwide economy.

The HBCU ecosystem is a vital partner.

**CEBOT BENEFITS
AT WORK**

CEBOT

September 29, 2022
3:00pm-4:00pm

**SMART HBCU
Federal/State
Contracting
Innovation &
Capability
Enhancement**

September

2022



Events



SMARTSEC Industries

Capability for Learning & Technology
Based Economic Development

**A SMART HBCU & CEBOT Alliance
Program Partnership - September 29th 2022**



Council Exchange Board of Trade
Looking Forward Research & Development

Community Seed Accelerator
Joint Venture



SMARTSEC
Learning Partnership

www.smartsec.us

