

Sales material for Bambora's partners

In this sales material you can find answers to questions that potential customers might have about Bambora One, as well as some of our key selling points.

For any questions that you can't answer, you can always refer customers to Bambora's sales team at sales.sweden@bambora.com or +46 (0)10 106 60 00

What is Bambora One?

Bambora One is an all-in-one solution that makes it easy to accept card payments in-store.

What separates Bambora One from other payment solutions?

As opposed to many other solutions, Bambora One gives you everything you need, from card terminal to merchant agreement, with just one contract. And because of our simple and transparent price models, you always know what you are paying.

What payment methods can I accept?

With Bambora One you can accept card payments from the world's biggest card networks: Visa and Mastercard. All terminals are also equipped with NFC technology for contactless cards and mobile payment services, like Apple Pay. In Sweden and Finland, you can also offer invoice payment through the terminal. With Instore Invoice you get paid just like with a regular card transaction and Bambora handles both the administration and the credit risk.

What does it cost?

Bambora offers two different price models. If you choose the fixed monthly fee, you only pay a monthly fee based on your turnover. If you instead choose to pay per transaction, you pay a lower monthly fee plus a percentage on every transaction. Contact Bambora and they will tailor a price suggestion for you based on your business and how your customers pay.

How do I pay?

Bambora makes a withdrawal directly from your daily pay-outs. Through their reporting tool, reports.bambora.com, you can view all your transactions and payouts, as well as your daily and monthly reports. The tool also allows you to create new users for your accountant and others who need access to certain information.

What do I do if I have a problem?

With Bambora One you have one contact for any problem or question about your payment solution. Bambora's quick and knowledgeable customer service department answer within 90 seconds and are available six days a week. At other times and in case of urgent problems, there is also a 24/7 helpline.

Does it matter which bank my company uses?

No, Bambora can make pay-outs to your company account regardless of what bank you use.

When do I get my pay-outs?

With Bambora, you get your money quickly. Depending on the risk level of your business, you can have the money in your account already the following day.

When can I get started?

Bambora has a very quick onboarding process. Once you have signed the agreement and Bambora has conducted a credit check, they will send a preinstalled terminal within 24 hours. Then, you just have to plug it in to start accepting payments.

What if I want to sell online?

Bambora is the only payment partner you need, both in-store and online. If you want to take your business online, Bambora has the perfect payment solution for this as well, with ready-to-go plugins for big e-commerce platforms like Magento, PrestaShop and WooCommerce. That way, you can gather all your payment solutions in one place.

What happens if my terminal breaks down?

If your terminal stops working due to technical problems we will send you a new one, free of charge, within 24 hours.

Did You Know?

With Bambora's reporting tool you also get access to Growth Finance, a service that allows your company to loan money from Bambora and pay it off automatically through your card transactions. Getting a loan offer takes just a few hours, and after you have signed the agreement the money is paid out the same day. You don't pay any interest on your loan, just a fixed fee that is drawn automatically from your daily pay-outs.

Bambora is a global payments company that helps more than 125 000 merchants in 65 different countries get paid.

Since 2017, Bambora is a part of Ingenico Group, one of the world's biggest payments companies.

www.bambora.com

