



Intertec

A WORLD OF SOLUTIONS

SAP ARIBA

**THE WORLD'S
LARGEST BUSINESS
COMMERCE NETWORK**

**INTEGRATE THE
BUYING PROCESS
ACROSS THE ENTIRE
ORGANIZATION**

SAP Partner
SAP® Partner
Open Ecosystem

CONTRACT MIGRATION

To increase the efficiency of contract management, we automate migration and standardize contracts into a centralized database. Intertec BPO contract services improve visibility and enable electronic compliance and renewal management by:

- Defining and assessing metadata and key reporting requirements (e.g., contract parties, contract dates, price and discounts, etc.)
- Building import templates
- Loading and testing contract data in development environment prior to going live in production
- Assistance with onboarding and training contract database users
- Weekly dashboard reporting

OUR TEAM FOLLOWS A RIGOROUS PROCESS

For testing and loading suppliers to reach your goals of spend, PO's and invoices, as follows:

- Coordinate and train suppliers
- Develop and manage each suppliers enablement project plan
- Perform functional enablement
- Perform technical integration and testing

SPEND DIAGNOSTICS

Detailed spend analysis is the foundation of a strategic sourcing initiative. We collect, cleanse and categorize spend data into meaningful commodity codes to identify opportunities. We also develop standard reporting structures with frequent data refreshes to enable category spend insights.

Intertec's robust spend analysis methodology is driven by our proven 6-step methodology including data enrichment, classification and category segmentation, that yields a detailed and visual review of your category spend data.

After our thorough review, we create an opportunity assessment for each spend category with a strategic sourcing wave plan based on four (4) critical factors:

- Savings/value
- Business need
- Risk/complexity
- Time-to-implement

TECHNOLOGY

Procurement technology continues to evolve at a rapid pace and can present many challenges. We provide technology support through implementation, ongoing support and integration to your core systems including:

- Administrative support to configure system templates, manage users and data
- Support regional rollouts
- Regular data interface checks and uploads
- User customization
- New forms creation
- New Feature Demos and Implementations
- Build and support Integrations

Today's technology landscape can be overwhelming, and keeping up with all the new players is a full-time job, and that's where we come in.

INTERTEC TECHNOLOGY ADVISORY TEAM

Understands the complexity of procurement technologies, and they use that experience to help you understand how a specific tool will help create sustainable value in your organization.

We have certified, highly skilled Subject Matter Experts in all of these modules of SAP Ariba:

SAP Ariba Spend Analysis

SAP Ariba Supplier Lifecycle & Performance

SAP Ariba Supplier Risk

SAP Ariba Discounting

SAP Ariba Guided Buying

SAP Ariba SNAP

SAP Ariba Buying

SAP Ariba Buying, multi-ERP edition

SAP Ariba Invoicing

SAP Ariba Sourcing

SAP Ariba Contracts

SAP Ariba Collaborative Sourcing

SERVICES MIGRATION PACKAGES FOR NON DISRUPTIVE TRANSITION

TRANSFORMATION: available for customers looking to transform how they manage Source-To-Settle today

ACCELERATED REIMPLEMENTATION: all of the base migration services along with re-implementation of new or changed business requirements

RAPID MIGRATION: configuration, requirements, extraction and loading of legacy data, and standard deployment services

ASSESSMENT: mapping current solution usage and customization to new SAP Ariba solutions – free for Intertec customers

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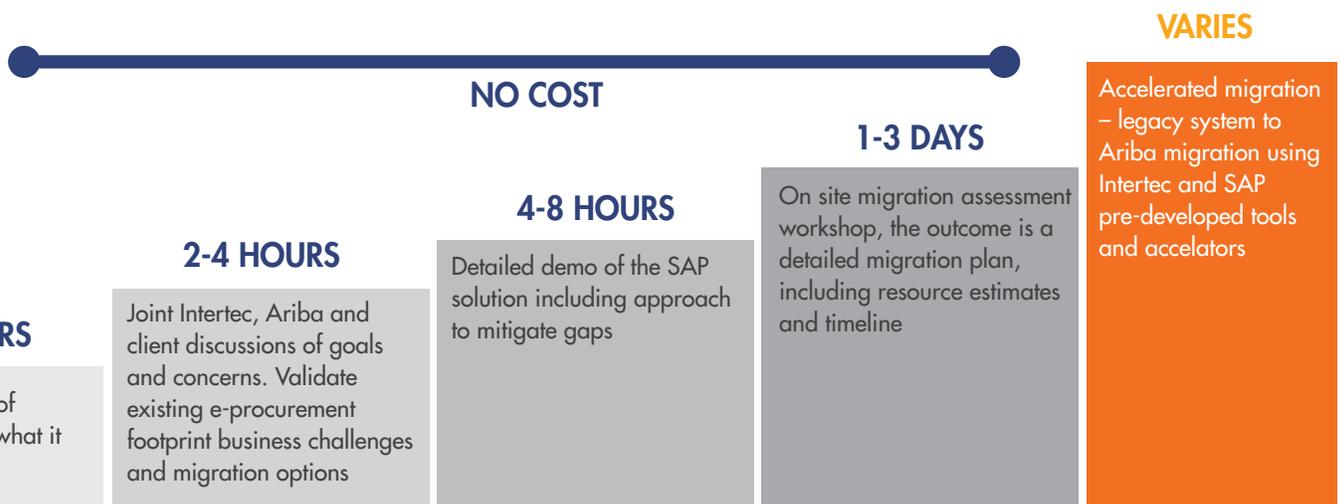
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JOURNEY TO ARIBA: NEXT STEPS

BENEFITS

- Complete Source-To-Settle platform
- State-of-the-art responsive user interface with mobile capabilities
- Rapid migrations with Ariba/Intertec proprietary tools
- Methods and tools by Intertec & SAP Ariba team for seamless migration
- On-going support from Intertec/Ariba



ABOUT US

Intertec International is a global IT Services company founded in 2002 with headquarters in Phoenix, Arizona. Our offices are located in the United States and United Kingdom, and our nearshore technology center is located in San Jose, Costa Rica.

WHY **INTERTEC** PARTNERSHIP WITH **SAP Ariba**

The Source-To-Settle Market is changing and demanding complete support for an end-to-end platform. SAP Ariba has proved to be the catalyst for procurement transformation to the next level, requiring best in class processes and people.

How are Intertec and SAP Ariba working to Transition Platforms?

- Rapid Transition of 'like for like' capabilities with options to reimagine and mature business models
- Deployment experts to assure maximum impact of value add capabilities during transition
- Align solutions to minimize duplicate subscription costs
- Prepare for the future with one common Ariba platform to leverage next generation Leonardo Cognitive capabilities & blockchain



Over 30% cost savings compared to similar U.S. based services.

Time zone alignment, proximity to the U.S.

Secured facility with infrastructure redundancy.

Cultural alignment with the U.S. and extensive use of English.

Availability of strong technical talent.