

### MFC2019

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#### Instructions

Welcome to the 2019 Military Friendly® Companies joint survey! This survey helps us capture and share best practices in supporting the success of members of the military community, including veterans, members of the Reserves/National Guard, and military spouses as they interact with companies as employees, consumers and suppliers.

In prior years, this survey was delivered separately, requiring organizations to re-enter information multiple times. The 2019 Military Friendly® Companies survey provides a single interface for organizations to provide inputs that will be evaluated both in separate indices as well as across a complete rollup score for top performing companies that interact and support the military community across multiple domains. At the beginning of this survey, you may select which section or sections you would like to complete. Based on your selection, you will only be shown the requisite questions from that portion of the survey. General company information will be requested only once of all survey participants at the beginning of the survey.

Each section starts with instructions that will provide you all of the detail you will need to complete the survey efficiently. If you have questions, there are several options for timely answers:

- Our FAQ on the Military Friendly website (Military Friendly.com) has the answers to most questions.
- You can contact us directly by going to militaryfriendly.com/support or by phone at (412) 269-1663 Ext. 103.

Sections of the Survey

The Military Friendly® Employers section takes a detailed look at the lifecycle of military employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way.

The Military Spouse® Friendly Employers section takes a detailed look at the lifecycle of military employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way.

The Military Friendly® Supplier Diversity Programs section takes a detailed look at the lifecycle of military employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way.

The Military Friendly® Brands section utilizes a common assessment framework to measure the meaningful impact corporations have on the military community along with an organization's commitment to military consumer protections.

| 1. Please select the sections of the survey in which your company would like to participate. *  |  |
|---|--|
| Only companies participating in three or more sections will be considered for the 2019 Military Friendly® Companies designation and awards. |  |
| ☐ Military Friendly® Employer   |  |
| ☐ Military Spouse® Friendly Employer  |  |
| ☐ Military Friendly® Brands   |  |
| ☐ Military Friendly® Supplier Diversity   |  |
|   |  |

| 2. Please enter the primary survey taker's contact information.  Name *  |
|--|
|  |
| Title  |
| Email Address *  |
| Phone Number   |
| Page 2   |
| General Company Information  |
| We use much of this section to publish company descriptions of designated Military Friendly® designations and awards within various media, such as the December issue of G.I. Jobs magazine. All inputs in this section can and will be published should your company earn our designation by virtue of a qualifying survey score.                           |
| 3. Enter the name of your organization to be used in print and/or digital publications.  Your company's name will be used for publishing – exactly as entered in this answer – for both print and digital purposes.  Do NOT enter the name of a specific department or group within your organization.   |
| 4. Describe your company in 100 words or less.  We use this section to publish company descriptions of designated Military Friendly® Employers within various media, such as the December issue of G.I. Jobs magazine. All inputs in this section can and will be published should your company earn our designation by virtue of a qualifying survey score. |

| 6. Select the ownership classification of your company: *  Public (non-government)  Private  Government or Agency (federal or state)  Other  7. What is your company's tax filling status: *  For Profit  Non-Profit  8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.  Less than \$25MM  \$25MM - \$99MM  \$100MM - \$499MM  \$500MM - \$499MM | 5. Describe why your organization is an excellent place for veterans to work.  Please do so in 100 words or less. |
|--|---|
| C Government or Agency (federal or state) C Other  7. What is your company's tax filing status: * C For Profit C Non-Profit  8. What is the annual revenue generated by your company in USD? * Please round to the nearest \$Million. C Less than \$25MM C \$25MM - \$99MM C \$100MM - \$499MM   | 6. Select the ownership classification of your company: *   |
| C Government or Agency (federal or state) C Other  7. What is your company's tax filing status:* C For Profit C Non-Profit  8. What is the annual revenue generated by your company in USD? * Please round to the nearest \$Million. C Less than \$25MM C \$25MM - \$99MM C \$100MM - \$499MM  | C Public (non-government)   |
| 7. What is your company's tax filing status: *  C For Profit C Non-Profit  8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million. C Less than \$25MM C \$25MM - \$99MM C \$100MM - \$499MM  | C Private   |
| 7. What is your company's tax filing status: *  C For Profit C Non-Profit  8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million. C Less than \$25MM C \$25MM - \$99MM C \$100MM - \$499MM  |   |
| <ul> <li>For Profit</li> <li>Non-Profit</li> <li>Non-Profit</li> <li>8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.</li> <li>Less than \$25MM</li> <li>\$25MM - \$99MM</li> <li>\$100MM - \$499MM</li> </ul>  | Other   |
| <ul> <li>For Profit</li> <li>Non-Profit</li> <li>Non-Profit</li> <li>8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.</li> <li>Less than \$25MM</li> <li>\$25MM - \$99MM</li> <li>\$100MM - \$499MM</li> </ul>  |   |
| <ul> <li>For Profit</li> <li>Non-Profit</li> <li>Non-Profit</li> <li>8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.</li> <li>Less than \$25MM</li> <li>\$25MM - \$99MM</li> <li>\$100MM - \$499MM</li> </ul>  |   |
| <ul> <li>Non-Profit</li> <li>8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.</li> <li>Less than \$25MM</li> <li>\$25MM - \$99MM</li> <li>\$100MM - \$499MM</li> </ul>  | 7. What is your company's tax filing status: *  |
| 8. What is the annual revenue generated by your company in USD? *  Please round to the nearest \$Million.  C Less than \$25MM  \$25MM - \$99MM  \$100MM - \$499MM  | C For Profit  |
| Please round to the nearest \$Million.  Less than \$25MM  \$25MM - \$99MM  \$100MM - \$499MM   | C Non-Profit  |
| Please round to the nearest \$Million.  Less than \$25MM  \$25MM - \$99MM  \$100MM - \$499MM   |   |
| © \$25MM - \$99MM<br>© \$100MM - \$499MM   |   |
| © \$100MM - \$499MM  | C Less than \$25MM  |
|  | © \$25MM - \$99MM   |
| © \$500MM - \$1B   | © \$100MM - \$499MM   |
|  | C \$500MM - \$1B  |
| C Over \$1B  | © Over \$1B   |
|  |   |
|  |   |

| © 0 to 999   |  |
|--|--|
| C 1,000 to 4,999   |  |
| © 5,000 to 9,999   |  |
| © 10,000 to 24,999   |  |
| © 25,000 to 49,999   |  |
| © 50,000 to 99,999   |  |
| © 100,000 to 249,999   |  |
| © 250,000 and over   |  |
|  |  |
|  |  |
| 10. Is your company a federal government contractor who is required to comply with the federal Department of Labor's Office of Federal Contractor Compliance Programs and regulations? * |  |
| © Yes  |  |
| © No   |  |
|  |  |
|  |  |
| 11. Which method do you use to set your annual veteran hiring benchmark? *   |  |
| We use the current national percentage of <u>veterans in the labor force</u> .   |  |
| © We establish our own benchmark using a combination of factors.   |  |
|  |  |
|  |  |
| 12. What is your annual veteran hiring benchmark?  |  |
| Please indicate your annual veteran hiring benchmark as a whole number 0-100.  |  |
|  |  |
|  |  |
| Page 3   |  |
|  |  |
| General Information (continued)  |  |
|  |  |
|  |  |
|  |  |

9. How many U.S.-based workers does your company employ? \*

| 13. Please indicate your company's primary industry, as defined in our Military Friendly® Employers List. |   |      |                                    |      |   |  |  |
|---|---|------|------------------------------------|------|---|--|--|
| C Agriculture & Natural Resources C Food Services C Real Estate   |   |      |                                    |      |   |  |  |
| 0   | Air & Rail Transportation   | 0    | Health & Pharmaceutical Services   | 0    | Retail Consumer Goods                           |  |  |
| 0   | Business Services   | 0    | Hospitality                        | 0    | Telecommunications                              |  |  |
| 0   | Construction  | 0    | Information Technology             | 0    | Trucking & Transportation                       |  |  |
| 0   | Defense   | 0    | Insurance                          | 0    | Automotive                                      |  |  |
| 0   | Energy, Extraction & Utilities  | 0    | Manufacturing                      | 0    | Wholesale Trade                                 |  |  |
| O   | Financial Services & Banking  | 0    | Publishing & Broadcasting          | 0    | Charitable & Human Services                     |  |  |
|   |   |      |                                    |      |   |  |  |
|   | your company provides consum<br>umer-sector industry, as defined<br>Automotive & Industrial | in c |                                    |      | ndicate your company's primary  Online Services |  |  |
| 0   | Beauty, Apparel & Fashion   | 0    | Food & Grocery                     | 0    | Pets  |  |  |
| 0   | Charitable & Service Organizations  | 0    | Furnishings & Home Supplies        | 0    | Restaurants & Cafes                             |  |  |
| O   | Communications  | 0    | Health, Body & Nutrition           | 0    | Retail Discount & Wholesale                     |  |  |
| 0   | Computers & Technology  | 0    | Home & Garden                      | 0    | Sports & Recreation                             |  |  |
| 0   | Crafts & Hobbies  | 0    | Hospitality & Travel               | 0    | Toys & Kids                                     |  |  |
| 0   | Department Store  | 0    | Insurance                          | 0    | Real Estate & Property                          |  |  |
| 0   | Entertainment & Events  | 0    | Office & Electronics               |      |   |  |  |
|   |   |      |                                    |      |   |  |  |
|   | re you answering this survey for pany? *  Company  Separate business unit                   | you  | ır company overall, or for a small | er s | segment or business unit with the               |  |  |
|   |   |      |                                    |      |   |  |  |
| 16. What is the name of this separate business unit?  |   |      |                                    |      |   |  |  |
| age 4   |   |      |                                    |      |   |  |  |
| MILITA  | ARY FRIENDLY EMPLOYERS  |      |                                    |      |   |  |  |

#### Section Instructions

Welcome to the 2019 Military Friendly® Employers survey! This survey helps us capture and share best practices in hiring and developing employees from the military community, including veterans, members of the Reserves/National Guard, and military spouses. The following instructions will provide you all of the detail you will need to complete the survey efficiently. If you have questions, there are several options for timely answers:

- Our FAQ on the Military Friendly website (Military Friendly.com) has the answers to most questions.
- You can contact us directly by going to militaryfriendly.com/support or by phone at (412) 269-1663 Ext. 103.

#### Overview and Structure of the Survey

The Military Friendly® Employers survey takes a detailed look at the lifecycle of military employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way.

Note that when we refer to "military employees" in this survey, unless otherwise indicated, we are including active military, veterans, and members of the Reserves/National Guard. For some questions, we will also ask you to include military spouses in your consideration. Here is what the survey covers:

- Career Opportunities: The job fields best suited to military employees within your organization.
- Corporate Commitment.
  - Military Policies & Staffing Mix
  - Guard and Reserve Policies: Your organization's policies to support members of the National Guard and Reserves who are called to active duty.
  - Training and Development: What your organization does to train military employees and help them develop throughout their careers.
- Hiring & Selection: How you locate and attract applicants from the military community.
- On-Boarding: How you help military employees get up to speed within your organization.
- Retention: Your organization's success at keeping military employees.
- Career Advancement: How you help military employees to progress in their career and professional development within your organization.
- Metrics: Outcome data such as hiring, retention, and career advancement rates.

# Completing this portion of the survey:

Due to the breadth and depth of this survey, many organizations need to collect information from several internal sources as part of the process.

The following may help streamline the process for you:

- You may print the survey so that you can review it offline.
- You can exit the survey anytime and come back later; the survey will save the answers you have submitted.
- You can share your unique survey link with other stakeholders at your organization for their review.

Once all the data have been compiled it typically takes several hours to enter into the survey system. Again, you can exit the survey and return later if you need to complete it in several sittings.

# A Final Thought

Our goal is to help military employees have fulfilling careers. This survey offers an opportunity to share your organization's efforts on behalf of these employees, whose efforts and sacrifices have done so much for our country. We thank you once again for completing this survey, and are ready to help if you have any questions along the way.

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| 17. Do you have a military-specific section on your website addressing opportunities for veterans, service members, or military spouses? *  C Yes  No   |
|---|
| ○ INO   |
| 18. Please provide the URL.   |
| 19. Select which military outreach, training, transition or promotion programs you currently operate:  Check all that apply  Internships  On-the-job training programs  Managerial training programs  Apprenticeships  Networking events  Other, please specify |
| 20. Does your company have internal programs, initiatives, partnerships or memberships in associations that support the hiring of disabled veterans? *  Example: Wounded Warriors for any service member with a disability rating.  Yes  No                     |
| 21. What percentage of the positions within your company require a government security clearance as a mandatory prerequisite?  Please use a whole number 0-100 to indicate your percentage.  Leave blank if unknown.  |
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| Career Opportunities (continued)  |
| 22. Please choose your top 10 job fields for veterans, service members, and/or military spouses to find employment.   |

| Thes | These data are used to help us develop the Hot Jobs for Veterans list. |   |   |   |  |  |  |  |
|------|--|---|---|---|--|--|--|--|
|      | Accountants & Auditors   |   | Electricians  |   | Medical & Nursing Secretaries                                |  |  |  |
|      | Actuaries  |   | Emergency Medical Technicians                           |   | Morticians and Funeral Services Technicians                  |  |  |  |
|      | Agricultural & Food Science Technicians                                |   | Environmental & Marine<br>Engineering Technicians       |   | Nuclear Power Operators                                      |  |  |  |
|      | Agricultural Equipment Operators                                       |   | Environmental Engineers                                 |   | Nurse Practitioners  |  |  |  |
|      | Aircraft / Aviation Technicians  |   | Environmental Science Specialists                       |   | Occupational Therapy Assistants                              |  |  |  |
|      | Airfield Operations Specialists  |   | First-line Supervisors: Construction                    |   | Operations Research Analysts                                 |  |  |  |
|      | Atmospheric & Space Science  | Е   | & Trade Workers   |   | Paralegal & Legal Assistants                                 |  |  |  |
|      | Technicians  Audio and Video Equipment                                 |   | First-line Supervisors: First Responders                |   | Personal Care Aides  |  |  |  |
|      | Technicians  |   | First-line Supervisors: Food                            |   | Personal Financial Advisors                                  |  |  |  |
|      | Audio-Visual and Multimedia<br>Specialists                             |   | Services First-line Supervisors: Mechanics,             |   | Petroleum & Pump Station<br>Operators                        |  |  |  |
|      | Automotive Technicians &   | _   | Installers & Repairers                                  |   | Phlebotomists  |  |  |  |
| _    | Mechanics  | Ш   | First-line Supervisors: Office & Administrative Workers |   | Physical Therapy Assistants                                  |  |  |  |
|      | Biomedical Technicians   |   | First-line Supervisors: Personal                        |   | Pipelayers   |  |  |  |
|      | Diesel Engine Specialists  |   | Service Workers   |   | Plumbers & Pipefitters                                       |  |  |  |
|      | Cargo & Freight Agents   |   | First-line Supervisors: Retail Sales<br>Workers         |   | Police & Patrol Officers                                     |  |  |  |
|      | Geographic Information Specialists                                     |   | First-line Supervisors:                                 |   | Power Distributors & Dispatchers                             |  |  |  |
|      | Chefs & Head Cooks   | Transportation, Material-Moving & Vehicle Operators |   |   | Communications Tower &                                       |  |  |  |
|      | Chemical Engineers   | г   | Forensic Science Technicians                            |   | Equipment Technicians  |  |  |  |
|      | Commercial Divers  | П   | Forest & Conservation Workers                           |   | Rail Maintenance Technicians                                 |  |  |  |
|      | Commercial Pilots  | Г   | Forest Fire Inspectors & Prevention                     |   | Registered Nurses  |  |  |  |
|      | Compensation & Benefits<br>Managers                                    | _   | Specialists   |   | Sales Account Representatives Sales: Technical and Wholesale |  |  |  |
|      | Computer Information System  |   | Operations Managers                                     | П | Sales: Financial Services                                    |  |  |  |
| _    | Managers   |   | Geological & Petroleum<br>Technicians                   | П | Security Systems Technicians                                 |  |  |  |
|      | Computer Hardware Engineers  | Г   | Health & Safety Engineers                               |   | Community Service Managers                                   |  |  |  |
|      | CNC Tool Programmers   | Г   | CDL Drivers & Operators                                 | П | Software Applications Developers                             |  |  |  |
|      | Computer Systems Analysts  | Г   | Home Health Aides                                       |   | Software Systems Developers                                  |  |  |  |
|      | CNC Operators  | Г   | Human Resources Managers                                |   | Solar Technicians  |  |  |  |
|      | Concierge and Guest Services   | Г   | Industrial-Organizational                               | П | Statisticians  |  |  |  |
|      | Construction & Building Inspectors                                     |   | Psychologists   | П | Survey Researchers   |  |  |  |
|      | Construction Technicians   |   | Insurance Sales Agents                                  |   | Telecommunications Line                                      |  |  |  |
|      | Credit Counselors  |   | Hospitality Professionals                               |   | Technicians  |  |  |  |
|      | Curators   |   | Lawyers   |   | Transportation Security                                      |  |  |  |
|      | Customer Service Representatives                                       |   | Management Analysts                                     |   | Web Developers   |  |  |  |
|      | Cyber Security Analysts  |   | Market Research Analysts                                |   | Wind Turbine Technicians                                     |  |  |  |
|      | Dental Technician  |   | Marketing Managers                                      |   | Welders  |  |  |  |
|      | Earth Drilling Technicians   |   |   |   |  |  |  |  |

| ا    | CAD Technicians  | ☐ Math & Science Teachers            |                 |             |            |                    |  |  |  |
|------|--|--------------------------------------|-----------------|-------------|------------|--------------------|--|--|--|
|      |  | ☐ Media & Communications Specialists |                 |             |            |                    |  |  |  |
|      |  | Medical & Health Services Managers   |                 |             |            |                    |  |  |  |
|      |  | ☐ Medical Appliance Technici         | ans             |             |            |                    |  |  |  |
|      |  | ☐ Medical Assistants                 |                 |             |            |                    |  |  |  |
|      |  |                                      |                 |             |            |                    |  |  |  |
| Page | 7  |                                      |                 |             |            |                    |  |  |  |
| Car  | eer Opportunities (continued)  |                                      |                 |             |            |                    |  |  |  |
| (    | Does your company accept techr Yes No  | nical certification credit for m     | ilitary experie | ence in any | y fields?* |                    |  |  |  |
| (    | Is this information included in pub Yes No   | lic job postings and within re       | elevant empl    | oyment po   | licies?*   |                    |  |  |  |
|      | For which technical certifications of somma-separated list                                     | do you accept military expe          | rience?         |             |            |                    |  |  |  |
|      | Please select the top 10 degrees his data is used to help us develop the Hot Degrees for Veter |                                      | hat fit your m  | nost desira | ble jobs.  |                    |  |  |  |
|      |  |                                      | Credential      | Certificate | Degree     | Advanced<br>Degree |  |  |  |
|      | Accounting   |                                      |                 |             |            |                    |  |  |  |
|      | Actuarial Science  |                                      |                 |             |            |                    |  |  |  |
|      | Agricultural Power Machinery Operation   |                                      |                 |             |            |                    |  |  |  |
|      | Air Traffic Controller   |                                      |                 |             |            |                    |  |  |  |
|      | Airline/Commercial/Professional Pilot an   | d Flight Crew                        |                 |             |            |                    |  |  |  |
|      | Assistive/Augmentative Technology and  | Rehabilitation Engineering           |                 |             |            |                    |  |  |  |

| Atmospheric Sciences and Meteorology, General                            |   |   |   |   |
|--|---|---|---|---|
| Automobile/Automotive Mechanics Technology/Technician                    |   |   |   |   |
| Avionics Maintenance Technology/Technician                               |   |   |   |   |
| Bioengineering and Biomedical Engineering                                |   |   |   |   |
| Building/Construction Site Management/Manager                            |   |   |   |   |
| Business Administration and Management, General                          |   |   |   |   |
| CAD/CADD Drafting and/or Design Technology/Technician                    |   |   |   |   |
| Chemical Engineering   | П |   |   | П |
| Communications Systems Installation and Repair Technology                |   |   |   |   |
| Communications Technology/Technician                                     | Г |   | П | Г |
| Computer and Information Systems Security/Information Assurance          |   |   |   |   |
| Computer Hardware Engineering  | П |   |   |   |
| Computer Numerically Controlled (CNC) Machinist Technology/CNC Machinist |   |   |   |   |
| Computer Science   | Г |   | П | Г |
| Computer Software Engineering  |   |   |   |   |
| Computer Systems Analysis/Analyst  | П |   |   |   |
| Construction/Heavy Equipment/Earthmoving Equipment Operation             |   |   |   |   |
| Criminal Justice/Police Science  |   |   |   |   |
| Criminalistics and Criminal Science                                      |   |   |   |   |
| Culinary Arts/Chef Training  |   |   |   |   |
| Customer Service Support/Call Center/Teleservice Operation               |   |   |   |   |
| Dental Laboratory Technology/Technician                                  |   |   |   |   |
| Diesel Mechanics Technology/Technician                                   |   |   |   |   |
| Diver, Professional and Instructor                                       |   |   |   |   |
| Educational/Instructional Technology                                     |   |   |   |   |
| Electrician  |   |   |   |   |
| Emergency Medical Technology/Technician                                  |   |   |   |   |
| Energy Management and Systems Technology                                 |   |   |   |   |
| Environmental Engineering Technology/Environmental Technology            |   |   |   |   |
| Environmental Science  |   |   |   |   |
| Environmental/Environmental Health Engineering                           |   |   |   |   |
| Finance, General   |   |   |   |   |
| Financial Planning and Services  |   |   |   |   |
| Fire Services Administration   |   |   |   |   |
| Foodservice Systems Administration/Management                            |   |   |   |   |
| Forensic Science and Technology  |   |   |   |   |
| Funeral Service and Mortuary Science, General                            |   |   |   |   |
| On a superbin Information Oniones and Onderwoodh.                        | _ | _ | _ | _ |

| Geographic information Science and Cartography                             |   |   |   |   |
|--|---|---|---|---|
| Health Services Administration   |   |   |   |   |
| Home Health Aide/Home Attendant  |   |   |   |   |
| Hospitality Administration/Management                                      |   |   |   |   |
| Human Resources Management/Personnel Administration, General               |   |   |   |   |
| Industrial and Organizational Psychology                                   |   |   |   |   |
| Industrial Mechanics and Maintenance Technology                            |   |   |   |   |
| Inspection/Inspector Building/Home/Construction                            |   |   |   |   |
| Law  |   |   |   |   |
| Legal Assistant/Paralegal  |   |   |   |   |
| Marketing Research   |   |   |   |   |
| Mathematics Teacher Education  |   |   |   |   |
| Medical Office Assistant/Specialist  |   |   |   |   |
| Medical/Clinical Assistant   |   |   |   |   |
| Museology/Museum Studies   |   |   |   |   |
| Natural Resources Law Enforcement and Protective Services                  |   |   |   |   |
| Nuclear/Nuclear Power Technology/Technician                                |   |   |   |   |
| Nursing Administration   |   |   |   |   |
| Nursing Practice / Registered Nurse  |   |   |   |   |
| Occupational Therapist Assistant   |   |   |   |   |
| Operations Management and Supervision                                      |   |   |   |   |
| Operations Research  |   |   |   |   |
| Petroleum Technology/Technician  |   |   |   |   |
| Phlebotomy Technician/Phlebotomist   |   |   |   |   |
| Physical Therapy Technician/Assistant                                      |   |   |   |   |
| Pipefitting/Pipefitter and Sprinkler Fitter                                |   |   |   |   |
| Plumbing Technology/Plumber  |   |   |   |   |
| Railroad and Railway Transportation  |   |   |   |   |
| Recording Arts Technology/Technician                                       |   |   |   |   |
| Retail Management  |   |   |   |   |
| Secondary Education and Teaching.  |   |   |   |   |
| Security System Installation, Repair, and Inspection Technology/Technician |   |   |   |   |
| Selling Skills and Sales Operations  |   |   |   |   |
| Social Work  |   |   |   |   |
| Solar Energy Technology/Technician   |   |   |   |   |
| Statistics, General  |   |   |   |   |
| Theology & Religious Studies   |   |   |   |   |
| Traffic. Customs. and Transportation Clerk/Technician                      | г | П | П | Г |

|             | Truck and Bus Driver/Commercial Vehicle Operator and Instructor  |              |             |              |             |  |  |  |
|-------------|--|--------------|-------------|--------------|-------------|--|--|--|
|             | Web Page, Digital/Multimedia and Information Resources Design  |              |             |              |             |  |  |  |
|             | Welding Technology   |              |             |              |             |  |  |  |
|             |  |              |             |              |             |  |  |  |
|             | . Please list your top 5 metro location ZIP codes for veterans, servid employment.  Zip Code 1  Zip Code 2  Zip Code 3  Zip Code 4  Zip Code 5   | ce membe     | rs, and/or  | military spo | uses to     |  |  |  |
| Page        | 8  |              |             |              |             |  |  |  |
| Thi<br>foll | CORPORATE COMMITMENT  This section focuses on the governance, staffing, and policies that formalize your organization's commitment and is divided into the following sections:  • Governance & Military Employee Policies  • Guard and Reserve Policies: Your organization's policies to support members of the National Guard and Reserves who are called to active duty. |              |             |              |             |  |  |  |
| 28          | <ul><li>Does your organization have an explicit commitment to serving the Yes</li><li>No</li><li>In Progress</li></ul>   | e military a | nd/or vete  | eran commu   | unity? *    |  |  |  |
|             | . Has your Chief Executive Officer/President (public company) or b<br>mal commitment to support this policy? *  Yes  No  | usiness ow   | vner (priva | ate company  | y) signed a |  |  |  |

\_\_\_

1\_\_\_

| 30. Is this commitment incorporated into the organization's mission, vision, and values? *  C Yes  No  |
|--|
| 31. Please provide a link to the above policy or statement of commitment.  Leave this space blank if your statement of commitment is not available online.         |
| 32. Is your Chief Executive Officer/President (public company) or business owner (private company) a military veteran? *      Yes     No                           |
| 33. What percentage of company leadership (C-level Executives) are military veterans?  Please indicate percentage in whole numbers 0-100.  Leave blank if unknown. |
| 34. Does your company incentivize employee veterans and service members to self-identify? *  O Yes  No   |
| 35. Please describe the methods do you use to encourage veterans and service members to self-identify their status.  |

| 36. Compared to the number of known veterans and service members, what percentage of military employees does your company feel are being missed due to a lack of self-identification by veterans? *  |
|--|
| © 0-10%  |
| C 11 - 20%   |
| C 21 - 30%   |
| C 31 - 40%   |
| C 41 - 50%   |
| C 51% or greater   |
| C Unable to calculate  |
|  |
| 37. Do you share best practices with military programs personnel at other companies? *   |
| C Yes  |
| © No   |
|  |
|  |
| 38. Would you be willing to share best practices, through online training led by Victory Media, with military  |
| programs personnel at other companies? *  C Yes  |
| C No   |
|  |
|  |
|  |
| Page 9   |
|  |
| Page 9  Guard and Reserve Policies   |
| Page 9   |
| Page 9  Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.   |
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| Page 9  Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  C Yes   |
| Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  Yes  No   |
| Page 9  Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  C Yes   |
| Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  C Yes C No  40. Are there any time limitations regarding the length of deployment for full salary employees? *  |
| Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  Yes  No  40. Are there any time limitations regarding the length of deployment for full salary employees? *  This question does not apply to hourly/non-exempt employees. |
| Guard and Reserve Policies  These questions address salary and pay policies with regards to Guard and/or Reservists called to active duty.  39. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are exempt/salaried employees? *  This question does not apply to hourly/non-exempt employees.  C Yes  No  No  No limitations (duration)  |

| <ul> <li>41. Does your company provide a salary differential? * This question does not apply to hourly/non-exempt employees. </li> <li>Yes</li> <li>No</li> </ul>  |
|--|
| 42. Are there any time limitations regarding salary differential? *  This question does not apply to hourly/non-exempt employees.  Yes  No   |
| 43. Are salaried Guard and/or Reserve employees called to active duty guaranteed the same or similar career path upon their return? *  This question does not apply to hourly/non-exempt employees.  Same Similar Not guaranteed Other, please explain                   |
| 44. Does your company provide full pay to Guard and/or Reserve employees called to active duty who are paid for hourly/non-exempt workers?  This question does not apply to exempt/salaried employees.  Yes  No  |
| <ul> <li>45. Are there any time limitations regarding length of deployment for hourly/non-exempt workers?* This question does not apply to exempt/salaried employees. </li> <li>No limitations (duration)</li> <li>1 year or longer</li> <li>Less than 1 year</li> </ul> |
| 46. Does your company provide a pay differential? *  This question does not apply to exempt/salaried employees.  Yes  No   |

| <ul> <li>47. Are there any time limitations regarding differential pay? This question does not apply to exempt/salaried employees. </li> <li>No limitations (duration)</li> <li>1 year or longer</li> <li>Less than 1 year</li> </ul>                              |
|--|
| 48. Are Guard and/or Reserve employees who are paid hourly and called to active duty guaranteed the same or similar compensation upon their return?  This question does not apply to exempt/salaried employees.  Same Similar Not guaranteed Other, please explain |
| Page 10  Guard and Reserve Policies (continued)  |
| 49. Does your company's medical plan continue to cover Guard and/or Reserve employees called to active duty? *  O Yes  No  |
| 50. Are there any time limitations on coverage? *  O No limitations (duration)  O 1 year or longer  C Less than 1 year   |
| 51. Does the continued medical coverage include dependents? *  C Yes  No   |

| <ul> <li>52. Are there any time limitations on dependents' coverage? *</li> <li>No limitations (duration)</li> <li>1 year or longer</li> <li>Less than 1 year</li> </ul>   |
|--|
| <ul> <li>53. Do life insurance benefits continue for Guard and/or Reserve employees called to active duty? *</li> <li>Yes</li> <li>No</li> <li>Our company does not offer life insurance benefits</li> </ul>   |
| 54. Are there any time limitations on life insurance coverage? *  C No limitations (duration)  C 1 year or longer  C Less than 1 year  |
| <ul> <li>55. Are returning Guard and/or Reserve employees provided with an on-ramping program aimed at reintroducing them to your business and changes that occurred during their absence? *</li> <li>For example, similar programs are often provided to employees following maternity leave.</li> <li>C Yes</li> <li>C No</li> </ul> |
| <ul> <li>56. What is the duration of the on-ramping program? *</li> <li>1 hour or less</li> <li>Less than a day, but more than an hour</li> <li>Less than a week, but more than a day</li> <li>1 week or more</li> </ul>   |
| 57. Has your company received the ESGR Pro Patria Award or the Secretary of Defense Employer Support Freedom Award? *  For more information on the ESGR Pro Patria Award, click here.  C Yes  No   |

| 58. Has your company signed the ESGR Statement of Support? *   |  |
|--|--|
| C Yes  |  |
| ° No   |  |
|  |  |
| 59. List current programs your company has implemented in support of veterans or the greater military community, as well as the number of years your company has been actively involved with the programs. |  |
| Examples: Toys for Tots, Care packages for service members, etc.)  |  |
| Program Name Years Active  |  |
| Program 1  |  |
| Program 2  |  |
| Program 3  |  |
| Program 4  |  |
| Program 5  |  |
|  |  |
| Page 11  |  |
|  |  |
| Training & Development   |  |
| What your organization does to train military employees and help them develop throughout their careers.  |  |
|  |  |
| 60. Does your company provide training or other resources to recruiters, hiring managers, or human resources   |  |
| managers regarding the retention of military employees? *  |  |
| C Yes  |  |
| © No   |  |
|  |  |
| 61. For which groups is training provided?  Check all that apply   |  |
| □ Recruiters   |  |
| ☐ Hiring Managers  |  |
| ☐ Human Resources Managers   |  |
| ☐ Senior Executives  |  |
| Other, please specify  |  |
| *  |  |
|  |  |

| 62. Please prov             |                             | nd your company's military employment training program. |
|-----------------------------|-----------------------------|---|
|                             | Is this training mandatory? | If mandatory, do all attend?                            |
| Recruiters                  | Yes No                      | Yes   |
| Hiring Manage               | Yes No No                   | Yes   |
| HR Managers                 | Yes No                      | Yes No  |
| Comments                    |                             |   |
|                             |                             |   |
|                             |                             |   |
|                             |                             |   |
| 63. How are you             | ur military employment trai | ning programs delivered?                                |
|                             | on-demand webinars          |   |
| ☐ Public work               | shops                       |   |
| Onsite, instr               | ructor-led, live delivery   |   |
| ☐ Licensed w                | eb-based training           |   |
| ☐ Consultant(               | s)                          |   |
|                             |                             |   |
| 64. What is you             | r total annual budget for m | nilitary employment training? *                         |
| <ul><li>Not Known</li></ul> |                             |   |
| O Do Not Disc               | close                       |   |
| O Dollar Amou               | unt                         |   |
|                             |                             |   |
|                             |                             |   |
|                             |                             |   |

|         | /hat is the average cost of training per head dedic<br>omes? *           | ate | d to improving military employment knowledge and                    |
|---------|--|-----|---|
| О       | Not Known  |     |   |
| O       | Do Not Disclose  |     |   |
| 0       | Dollar Amount  |     |   |
| 66. W   | e ,  | ∍ga | rding the development of your military employment                   |
|         | Building a Commitment & Planning a Strategy                              |     | Accommodating Disabled Military Talent                              |
|         | Creating a Culture of Collaboration, Service & Philanthropy              |     | Matching, Screening, Interviewing & Hiring Military<br>Talent       |
|         | Benchmarking Best Practices & Establishing Program                       |     | Onboarding & Assimilating Military Talent                           |
|         | Goals  Complying with Veteran Employment Laws &                          |     | Understanding Military Structure, Culture, Occupations & Transition |
| _       | Regulations  |     | Training, Developing & Advancing Military Talent                    |
|         | Developing Military Friendly Policies                                    |     | Engaging, Supporting & Retaining Military Talent                    |
|         |  |     | ranning improved to disasticate a dapport immary                    |
|         | Sourcing & Recruiting Military Talent                                    | _   | Talent  |
|         | Marketing & Branding to Military Talent                                  |     | Measuring & Evaluating Program Success                              |
| Page 12 |  |     |   |
|         | and Selection locate and attract applicants from the military community. |     |   |
|         |  |     |   |
| 67. W   | /hat is your company's total annual budget for all r                     | ecr | uiting (including both military and non-military hiring)?           |
| O       | Not Known  |     |   |
| 0       | Do Not Disclose  |     |   |
| 0       | Dollar Amount  |     |   |
|         |  |     |   |

| 68. What percentage of your company's annual recruit   | ing budget is targeted exclusively toward military hiring? * |
|--|--|
| Please indicate percentage using whole numbers 0-100.  |  |
| ○ Not Known  |  |
| C Do Not Disclose  |  |
| C Percent  |  |
|  |  |
|  |  |
| 69. Which sourcing methods does your organization us   | ·  |
| Next, provide any information you think would be relevant (such as important program details  Military Placement Firms (external recruiters) | State Government Resources (e.g., Joining Forces)            |
| ·  |  |
| ☐ Military Job Boards  | Non-profit Groups  |
| Social Media/Web-based Networking  | ☐ College Campuses   |
| ☐ Print Advertising  | A presence in TAP/ACAP and/or Military Bases                 |
| Career Fairs (Virtual)   | Department of Veteran Affairs                                |
| Career Fairs (In Person)   | US Chamber & Department of Defense Transition Summits        |
| Professional Alumni Associations   | Army Soldier For Life Programs (e.g. Career Skills           |
| Federal Government Resources (e.g., Joining Forces)  | Program)   |
| Comments   |  |
|  |  |
| 70. Does your company have full-time employees who members and spouses? *  O Yes O No  | work specifically on recruiting military veterans, service   |
| 74 140   |  |
| 71. What percentage of their time, on average, is allocated spouses?   | ated to recruiting veterans, service members and             |
| Please indicate percentage using whole numbers 1-100.  |  |
| Leave blank if unknown.  |  |
|  |  |
|  |  |

| 72. How many employees do you have in these dedicated military recruiting positions?  Leave blank if unknown  |
|---|
| 73. What percentage of these employees are themselves veterans, active military, or military spouses?  Please indicate percentage using whole numbers 0-100.  Leave blank if unknown.   |
| 74. Which of the following practices has your organization implemented as part of the job application process for veterans, service members and spouses?  Check all that apply  Applications are marked and/or tracked as veterans, service members or military spouses  Applicants are given contact information for company employees who focus specifically on hiring military  Applicants are contacted by a company employee who focuses specifically on hiring military  Applicants are put in touch with current employees who are veterans, service members or military spouses  Applications are tracked after they are hired in a separate, voluntary survey for new employees.  Applicants are offered a military skills translation tool to identify job opportunities in the company that are a good fit for military candidates |
| Page 13   |
| On-Boarding  How you help military employees get up to speed within your organization.  |
| 75. Does your company provide specialized on-boarding programs for new hires from the military community? *  C Yes  No  |
| 76. What is done or communicated in these programs?   |

| 77. Does your company provide formal sponsorships (mentors) of new hires from the military community? *      Yes      No                                      |
|---|
| 78. If formal sponsorships are provided, how long do they last? *  C Less than 6 months  More than 6 months  The duration varies depending on the sponsorship |
| Page 14   |
| Retention & Support  Your organization's success at keeping military emplyees.  |
| 79. Does your company track retention among newly hired employees overall? *  ° Yes ° No  |
| 80. Does your company track retention among newly hired employees with military experience? *      Yes     No   |
| 81. Are your retention rates for military veterans higher than those of other non-military employees in general?  C Yes  No                                   |
| 82. Are your retention rates for Guard and Reserve personnel higher than those of other non-military employees in general?  O Yes  No                         |

| 83. Does your company offer a Mentorship Program to support the retention and development needs of military employees? *  C Yes  No  |
|--|
| 84. Does your company offer a Peer Support Program to support the retention and development needs of military employees? *  • Yes • No   |
| 85. Does your company offer specific Accommodation Programs to support the physical and psychological needs of disabled military employees? *      Yes     No                                      |
| 86. Does your company sponsor an Employee Resources Group (ERG), Veteran's Affinity Network (VAN), or other sanctioned professional community for employees with military experience? *  C Yes  No |
| 87. In 100 words or less, please describe the benefits and services provided through the ERG or VAN.   |
| 88. What percentage of your offices or locations is served by a local chapter of this type of organization?  Leave blank if unknown  |
| Page 15  |
| Career Advancement  How you help military employees to progress in their career and professional development within your organization.   |
| Town you not primiting a supposed to progress in their career and professional development which you organization.   |

| 89. Select which military employee career advancement programs do you currently operate:  Check all that apply                              |
|---|
| ☐ Apprenticeships for transitioning military veterans or service members  |
| $\square$ On-the-job training programs (other than apprenticeships) for veterans or service members   |
| ☐ Work skills training programs for veterans or service members   |
| ☐ Managerial training programs for veterans or service members  |
| ☐ Career mentoring for military veterans or service members   |
| Career "fast-tracking" or high potential identification and development for military veterans or service members                            |
| ☐ Networking events for military veterans or service members  |
| Professional gatherings or summits for military veterans or service members   |
| Other (please specify)  *   |
|   |
| 90. Are any of the above apprenticeship programs or-on-the job training programs eligible for GI Bill or MyCAA federal education funding? * |
| C Yes   |
| © No  |
|   |
| 91. Select which of the following methods you utilize to track career progression of military employees:                                    |
| External Hires vs. Internal Military Candidates placed in open positions  |
| ☐ Turnover Statistics for military community employees  |
| ☐ Military employee promotion rates   |
| Managerial training program participation by military employees   |
| ☐ Military employee engagement scores / survey results  |
| ☐ Development plan tracking / progression for military employees  |
| ☐ Project / responsibility assignment ratios for military employees   |
| Other, please specify  *  |
| 92. Doos your company track promotion/advancement rates for military personnel (victorians and Culard 9                                     |
| 92. Does your company track promotion/advancement rates for military personnel (veterans and Guard & Reserve)? *                            |
| ° Yes   |
| ○ No  |
|   |

| 94. Are promotion/advancement rates for Guard & Reserve personnel better than those for non-military personnel in general? *  C Yes  No  Page 16   |
|--|
| Page 16  |
|  |
| Metrics  Outcome data such as hiring, retention, and career advancement rates.   |
| 95. What is the total number of employees in your organization, including both military and non-military employees?  You Indicated your employee range to be '[question('value'), id='14']'. For the purpose of this section, please supply an exact number. |
| 96. How many of your employees are transitioning military members or veterans?  Leave this blank if unknown.   |
| 97. Of those transitioning military or veterans, how many are  Men?  Women?  |
| 98. How many of your employees are currently in the Guard or Reserve?  Leave this blank if unknown.  |

\_

| 99. Of those currently in the Guard or Reserve, how many are  Men?  Women?  |
|---|
| 100. Out of your total number of employees with military service, what percentage were officers compared to enlisted service members?  Leave blank if unknown                           |
| 101. Of those officers, how many are  Enter actual number of employees, not percentage.  Men?  Women?   |
| 102. Of your enlisted servicemember employees, how many are  Enter actual number of employees, not percentage.  Men?  Women?  |
| 103. What is the total number of NEW HIRES in your organization, including both military and non-military employees?  New hires are described as those hired within the last 12 months. |
| 104. How many of your NEW HIRES are transitioning military members or veterans?  Leave this blank if unknown.   |
| 105. Of those newly hired military or veterans, how many are  Men?  Women?  |

| 106. How many of your NEW HIRES are currently in the Guard or Reserve?  Leave this blank if unknown.  |
|---|
| 107. Of those NEW HIRES currently in the Guard or Reserve, how many are  Men?  Women?   |
| Page 17   |
| Metrics (continued)   |
| 108. What is the total number of PROMOTIONS / ADVANCEMENTS in your organization, including both military and non-military employees in the last twelve months?  Leave blank if unknown. |
| 109. How many of those promotions / advancements are transitioning military members or veterans?  Leave this blank if unknown.  |
| 110. Of those promotions / advancements among military or veterans, how many are  Men?  Women?  |
| 111. How many of those promotions / advancements are currently in the Guard or Reserve?  Leave this blank if unknown.   |
| 112. Of those promotions / advancements among current Guard or Reserve members, how many are  Men?  Women?  |

| 113. Please provide the following information for ALL EMPLOYEES for the prior 12 month period or most recent full year reporting period available.  For percentage, please use whole numbers 0-100  |
|---|
| Retention Rate All Employees  |
| Retention Rate Military Employees   |
| Turnover Rate All New Hires   |
| Turnover Rate Military New Hires  |
|   |
| Page 18   |
| Military Chausa Friendly® Employare Introductory Dago   |
| Military Spouse Friendly® Employers Introductory Page   |
| Instructions Welcome to the 2019 Military Spouse Friendly® Employers survey! This survey helps us capture and share best practices in hiring and developing employees from the military spouse community.  The following instructions will provide you all of the detail you will need to complete the survey efficiently. If you have questions, there are several options for timely answers:   |
| <ul> <li>Our FAQ on the Military Friendly website (MilitaryFriendly.com) has the answers to most questions.</li> <li>You can contact us directly by going to militaryfriendly.com/support or by phone at (412) 269-1663 Ext. 103.</li> </ul>  |
| Overview and Structure of the Survey  The Military Spouse Friendly® Employers survey takes a detailed look at the lifecycle of military spouse employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way.  Note that when we refer to "military employees" in this survey, unless otherwise indicated, we are including active military, veterans, and members of the Reserves/National Guard. For some questions, we will also ask you to include military spouses in your consideration. |
| A Final Thought: Our goal is to help military spouse employees have fulfilling careers. This survey offers an opportunity to share your organization's efforts on behalf of these employees, whose efforts and sacrifices have done so much for our country. We thank you once again for completing this survey, and are ready to help if you have any questions along the way.   |
| Page 19   |
| Military Spouse Policies  |
| 114. Does your company identify military spouses and dependents? *  C Yes  No   |

| 115. Please describe the methods do you use to encourage military spouses and dependents to self-identify.  |
|---|
| <ul> <li>116. Is your company a member of the Military Spouse Employment Partnership (MSEP)? *</li> <li>For additional information on MSEP, click here.</li> <li>Yes</li> <li>No</li> </ul>   |
| 117. Which military spouse outreach, training, transition or promotion programs do you currently operate?  Check all that apply  Internships for military spouses  On-the-job training programs for military spouses  Managerial training programs for military spouses  Apprenticeships marketed to military spouses  Networking events for military spouses  Other, please specify  * |
| 118. Do you have company programs or policies in place to assist military spouses with job relocation due to military-related moves? *  Example: Permanent change of station orders that lead to service member relocations.  C Yes  No   |
| 119. Which of the following child-care services does your company provide for military spouses? ★  ☐ On-site child care  ☐ Child care reimbursement  ☐ None of the above  |

| 120. Does your organization have a policy concerning military spouses and dependents whose families must move due to redeployment or relocation? *      Yes     No  |
|---|
| 121. If an employee needs to temporarily leave employment due to his/her spouse's deployment, will the employee's position remain available upon the service member's return? *  'Yes - The same position will be available  Yes - A similar position will be available  No |
| 122. Do spouses whose service member is deployed have the option to shift to part-time employment? *  Yes  No   |
| 123. Does your company's Employee Assistance Program (EAP), if available, support the unique needs of military employees and spouses needing assistance? *  C Yes  No  Our company does not offer an EAP  |
| 124. Has your EAP provider received specialized training to serve the unique needs of military employees who may need assistance? *  Yes No   |
| Military Spouse Employment Metrics  |
| 125. What is the total number of employees in your organization, including both military and non-military employees?  You Indicated your employee range to be '[question('value'), id='14']'. For the purpose of this section, please supply an exact number.               |

| 126. What is the total number of current or former military spouses employed at your company?  Leave blank if unknown   |
|---|
| 127. Of those current or former military spouses employed at your company, how many are  Men?  Women?   |
| 128. What is the total number of NEW HIRES in your organization, including both military and non-military employees?  New hires are described as those hired within the last 12 months. |
| 129. Of new hires at your company, how many are current or former military spouses?  New hires are described as those hired within the last 12 months.  Leave blank if unknown.         |
| 130. Of those current or former military spouse new hires at your company, how many are  Men?  Women?   |
| Page 21   |
| 131. What is the total number of PROMOTIONS / ADVANCEMENTS in your organization, including both military and non-military employees in the last twelve months?  Leave blank if unknown. |
| 132. How many of those promotions / advancements went to transitioning military members or veterans?  Leave this blank if unknown.  |

| 133. Of those promotions / advancements among military or veterans, how many are  Men?  Women?   |
|--|
| 134. How many of those promotions / advancements went to servicemembers currently in the Guard or Reserve?  Leave this blank if unknown.   |
| 135. Of those promotions / advancements among current Guard or Reserve members, how many are  Men?  Women?   |
| 136. Please provide the following information for the prior 12 month period or most recent full year reporting period available.  New hires are described as those hired within the last 12 months.  Leave blank if unknown.  Retention Rate All Employees  Retention Rate Military Spouse Employees  Turnover Rate All New Hires  Turnover Rate Military Spouse New Hires |

Page 22

| N 4'1'1 |          | O 1'    | Diversity     |         |
|---------|----------|---------|---------------|---------|
| いかけれついん | -rionaly | Sunning | I III/Orciti/ | Dragram |
|         |          |         |               |         |

## Instructions

Welcome to the 2019 Military Friendly® Supplier Diversity survey! This survey helps us capture and share best practices in in the selection and growth of the veteran-owned business supplier network.

The following instructions will provide you all of the detail you will need to complete the survey efficiently. If you have questions, there are several options for timely answers:

- Our FAQ on the Military Friendly website (MilitaryFriendly.com) has the answers to most questions.
- You can contact us directly by going to militaryfriendly.com/support or by phone at (412) 269-1663 Ext. 103.

| Overview and Structure of the Survey  The Military Friendly® Supplier DiversityEmployers survey takes a detailed look at the lifecycle of military employees: What employers do to attract, hire, and develop them; as well as the policies and practices with which employers support them along the way. |
|--|
| Page 23  |
| Veteran Owned Business Supplier Diversity  |
| 137. In 100 words or less, describe your supplier diversity program.   |
| 138. Does your company promote the use of Veteran Owned Businesses (VOBs) and Service Disabled Veteran Owned Small Businesses (SDVOSB) as suppliers? *   |
| 139. What percentage of your suppliers are Veteran Owned Businesses (VOBs) and Service-Disabled Veteran Owned Small Businesses (SDVOSBs)?  Please provide answers as whole numbers 0-100.  Leave blank if unknown.   |

| 1  |   |
|--|---|
| 141. Are Veteran Owned Businesses specifically mentioned as part of your company supplier diversity page? *  Yes No  | t |
| 142. Please provide a link to your company's supplier diversity page.  |   |
| 143. Does your supplier diversity program offer education programs for VOBs and/or SDVOSBs to learn how your program operates and how to gain access to prime contractors within your company? *  Yes No |   |
|  |   |
| Page 24  |   |
| Page 24  Procurement   |   |

| 145. Please list your company's total business-to-business procurement budget in a dollar amount.  Leave blank if unknown.  |
|---|
| <ul> <li>146. Does your company have a supplier diversity goal and/or program for veteran-owned businesses? * This question refers to all veterans, not exclusively Service Disabled Veterans. </li> <li>Yes</li> <li>No</li> </ul> |
| 147. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Please supply percentages in whole numbers 0-100  Percentage  Dollar Amount  |
| 148. In what year was this goal established?  |
| 149. Please list your actual supplier diversity results in terms of both percentage of overall budget and dollar amounts.  Please supply percentages in whole numbers 0-100  Percentage  Dollar Amount                              |
| Page 25   |
| VOB Supplier Diversity  |
| 150. Does your company have a supplier diversity goal and/or programs for service disabled, veteran-owned businesses? *      Yes     No   |

| 151. Please list the goal in terms of both percentage of overall budget and dollar amounts.  |
|--|
| Please supply percentages in whole numbers 0-100   |
| Percentage   |
|  |
| Dollar Amount  |
|  |
|  |
| 152. In what year was this goal established?   |
|  |
|  |
|  |
| 153. Please list your actual supplier diversity results in terms of both percentage of overall budget and dollar   |
| amounts.   |
| Please supply percentages in whole numbers 0-100   |
| Percentage   |
| Dollar Amount  |
| Dollar Alliburit   |
|  |
| 454 With how were the disabled waters are all hosters and district the least to the least water.   |
| 154. With how many service-disabled, veteran-owned businesses did you sub-contract in the last twelve months?  |
| monus:   |
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|  |
|  |
| Page 26  |
| Page 26  |
| Page 26  Minority/Women Owned Supplier Diversity   |
|  |
|  |
|  |
| Minority/Women Owned Supplier Diversity  |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  C Yes  |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *   |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  C Yes  |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes  No  |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  C Yes C No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.                            |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes  No  |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  C Yes C No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.                            |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes  No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Percentage                   |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes  No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Percentage                   |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes No  No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Percentage  Dollar Amount |
| Minority/Women Owned Supplier Diversity  155. Does your company have a supplier diversity goal and/or program for minority-owned businesses? *  Yes  No  156. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Percentage                   |

| 158. Please list your actual supplier diversity results in terms of both percentage of overall budget and dollar amounts.  |
|--|
| Please supply percentages in whole numbers 0-100   |
| Percentage   |
| Dollar Amount  |
| 159. Does your company have a supplier diversity goal and/or program for women-owned businesses? *  O Yes  No  |
| 160. Please list the goal in terms of both percentage of overall budget and dollar amounts.  Please supply percentages in whole numbers 0-100  Percentage  Dollar Amount                               |
| 161. In what year was this goal established?   |
| 162. Please list your actual supplier diversity results in terms of both percentage of overall budget and dollar amounts.  Please supply percentages in whole numbers 0-100  Percentage  Dollar Amount |
| Page 27  |
| Employee Focus   |
| 163. How many employees within your company are on the payroll with their sole purpose being one which is comprised of supplier diversity duties and responsibilities?                                 |

| 164. How many employees within your company are on the payroll with their secondary or collateral purpose being one which is comprised of supplier diversity duties and responsibilities? |
|---|
|   |
| Page 28   |
|   |
| Budget  |
| 165. Please list your company's total supplier diversity advertising budget in dollars.  Includes print, web, and all other forms of advertising media.                                   |
| 166. Please provide the percentage and dollar amount of the budget that are spent with veteran- and service-disabled, veteran-owned businesses.  Percentage  Dollar Amount                |
| 167. Please list your company's total supplier diversity budget regarding outreach events in dollars.  Includes Expos, Trade Shows, etc.  |
| 168. Please provide the percentage and dollar amount of this budget that is spent with veteran- and service-disabled, veteran-owned businesses.  Percentage  Dollar Amount                |
| Page 29   |
| Corporate Commitment  |
| 169. Does your company have a CEO statement on its website supporting supplier diversity? *  C Yes  No  |

| 1/0. Does your company have a CEO statement on its website supporting veteran-owned businesses as diverse suppliers? *   |
|--|
| © Yes  |
| ° No   |
| 171. What other executive level support does your company extend to veteran-owned businesses?  Hosting, attending, speaking at/supporting events or other programs or activities   |
| 172. In the event that your company earns a Military Friendly (R) Supplier Diversity designation, a quote from your CEO or other high-ranking official about your comany's commitment to veteran-owned businesses may be published. Enter that quote here. |
| 173. Are your company's veteran-owned business goals shared with the "decision makers" within your purchasing or procurement groups? *      Yes     No   |
| 174. Please list your top three veteran-owned suppliers Please list company name and website   |
| Company Name URL   |
| Supplier 1   |
| Supplier 2   |
| Supplier 3   |

. \_ \_ \_

| 175. Please list any additional initiatives your company has done to support veteran-owned or service-disabled, veteran-owned businesses. |
|---|
| Include training, teaming, mentor-protege programs, etc.  |
|   |
|   |
| 176. What advice would you give to someone hoping to land business with a company's Military Friendly (R) Supplier Diversity program?     |
|   |
|   |
| 177. Please list any additional comments or inclusions not already covered in this section of the survey.                                 |
|   |
|   |
| Page 30   |

## Military Friendly® Brands

## Welcome to the Military Friendly® Brands Survey!

Welcome to the 2019 Military Friendly® Brands survey! This survey helps us capture and share best practices in regard to the social and material investments corporations make in support of the military and veteran community. The following instructions will provide you all of the detail you will need to complete the survey efficiently. If you have questions, there are several options for timely answers:

- Our FAQ on the Military Friendly website (Military Friendly.com) has the answers to most questions
- You can contact us directly at MilitaryFriendly.com/support or by phone at (412) 269-1663 Ext. 103

### Overview and Structure of the Survey

The Military Friendly® Brands survey uses a common assessment framework to organize the various indicators that are available to score products, services and companies on social performance. Note that when we refer to "military consumers" in this survey, unless otherwise indicated, we are including active military, veterans, members of the Reserves/National Guard, and military spouses.

#### Here is what the survey covers:

- General Company Information: Your institution's location, services, products, etc. This includes information that your company would like us to communicate to prospective consumers in publications such as Military Spouse Magazine.
- Policies & Governance indicators characterize overall corporate governance, the policies and practices a company has adopted
  (including their applicability to its supply chain), a company's compliance record and involvement in controversies, and whether a
  company is engaged in any exemplary practices.
- *Transparency* indicators track whether the information needed to assess community investment and engagement is made available by a company.
- Consumer indicators include customer service and support policies, as well as information about marketing practices and consumer satisfaction.
- Community indicators track a company's community relationships, stakeholder engagement initiatives, and public policy positions.

## **Completing the Survey**

Due to the breadth and depth of this survey, many institutions need to collect information from several different internal sources as part of the process. The following may help streamline the process for you:You may print the survey so that you can review it offline.You can exit the survey anytime and come back later; the survey will save the answers you have submitted.You can share your unique survey link with other stakeholders at your organization for their review.Once all the data have been compiled it typically takes several hours to enter into the survey system. Again, you can exit the survey and return later if you need to complete it in several sittings.

## A Final Thought

Because the availability of product-level social data is limited and varies by product category, Military Friendly® Brands Consumer scores are primarily based on company-level data. The relative contribution of product- vs company-level data to Consumer scores varies by product category and consumer participation. In our initial benchmarking year, all participating organizations are required to submit company-level data. Alternatively, participating organizations within certain retail segments may also elect to engage in a limited consumer-response survey. The goal of our voluntary consumer response survey is to measure how passionate military consumers are about supportive practices and policies when it comes to purchase considerations; which military consumer segments are most supportive of military community or other socially responsible efforts; and which social issues/causes are attracting the most concern. The initial basis for the Military Friendly Brands benchmarking survey are national and international corporate social responsibility measures and programs. According to recent and widely published research such as the Nielsen Global Survey on Corporate Social Responsibility, consumers around the world are saying loud and clear that a brand's social purpose is among the factors that influence purchase decisions. Currently missing from these efforts is visibility into a corporation's support for the military and veteran community. We believe the Military Friendly Brands initiative will provide opportunities for measuring meaningful impact in our military communities, in addition to helping to grow share for brands. This survey offers an opportunity to share your institution's efforts on behalf of the military community, whose efforts and sacrifices have done so much for our country. We thank you once again for completing this survey, and are ready to help if you have any questions along the way.

| 178. In 100 words or less, please describe why your institution's products and/or services are an excellent choice for military consumers and veteran consumers.                                     |
|--|
|  |
| 179. Provide links to your organization's main website, key company information, and specific veteran or military-consumer related pages  Enter a complete URL for each                              |
| Main website URL:  |
| Military Discounts URL:  |
| Product Availability Locations URL:  |
| Veterans-specific page URL:  |
| Military Consumer Policies URL:  |
|  |
| 180. Provide links to your organization's social media accounts related to your brands.  Enter a complete URL for each   |
| Facebook URL:  |
| Twitter URL:   |
| Linkedin URL:  |
| Google+ URL:   |
|  |
| 181. Would you be willing to participate in a consumer-based brand-perception survey among members of the military community? *  |
| In the initial version of the consumer survey, input will be solicited from members of the military community regarding their likelihood of referring your organization brands and products to other |
| members of the military community.  C Yes  |
| ° No   |
| C Not Applicable   |
|  |

| <ul> <li>Home &amp; Garden</li> <li>Retail Discount &amp; Wholesale</li> <li>Furnishings &amp; Home Supplies</li> <li>Health, Body &amp; Nutrition</li> <li>Toys &amp; Kids</li> <li>Office &amp; Electronics</li> </ul> | <ul> <li>Sports &amp; Recreation</li> <li>Automotive &amp; Industrial</li> <li>Hospitality &amp; Travel</li> <li>Insurance</li> <li>Financial Services &amp; Banking</li> <li>Entertainment &amp; Events</li> </ul> | <ul> <li>Online Services</li> <li>Communications</li> <li>Charitable &amp; Service Organizations</li> <li>Restaurants &amp; Cafes</li> <li>Pets</li> <li>Crafts &amp; Hobbies</li> </ul> |
|--|---|--|
| Department Store Beauty, Apparel & Fashion   | Food & Grocery Computers & Technology   | <ul><li>Craits &amp; Hobbles</li><li>Real Estate &amp; Property</li><li>Not applicable</li></ul>   |
| included in the consumer survey.   | erands fall in different categories, please first list the Brand na   | please list the brands you would like to be me followed by a comma and a category from the above list. Separate  |
|  |   |  |
| Page 32  |   |  |
| Policies & Governance  | orate governance and the policies and practices your compa  | ny has adopted regarding military consumer support and whether your  |
| Policies & Governance  This section captures indicators that characterize overall corporganization is engaged in any exemplary practices.  |   | ny has adopted regarding military consumer support and whether your he military and/or veteran community? *  |

182. Please select the primary (most relevant) product or service category. \*

| 186. Please provide a link to the above policy or statement of commitment. *   |
|--|
| 187. Does your organization have a formal policy in place regarding business conduct and compliance when serving military / veteran consumers and clients? *  'Yes  No  In Progress  |
| 188. Does your organization publish an ANNUAL REVIEW of activities, investments and results related to corporate-wide initiatives in support of military and veteran consumer protections? *  'Yes  No  In Progress  |
| 189. Does your organization conduct an AUDIT at least annually of activities, investments and results related to corporate-wide initiatives in support of military and veteran consumers protections? *  'Yes  No  In Progress   |
| 190. Check each of the following initiatives for which you have a formal policy in place specifically addressing the needs and interests of military and veteran consumers.    Fees & Discount Policies   Payment & Service Terms   Military Deployment Exceptions   Advocacy Initiatives   Customer Complaint & Grievance   Customer Satisfaction   Other, please specify |

| 191. Does your organization conduct an AUDIT at least annually of activities, investments and results related to corporate-wide initiatives in support of members of the armed services, veterans and their families? * |
|---|
| ○ Yes   |
| © No  |
| C In Progress   |
|   |
| 192. Check all of the following awards for which your organization has been recognized for service to the military / veteran community.   |
| Department of Defense Freedom Award   |
| □ ESGR Patriot Award  |
| ☐ ESGR Seven Seals Award  |
| ☐ ESGR Above & Beyond Award   |
| ☐ Military Saves Award  |
| ☐ American Legion National Employer of the Year   |
| □ Veterans of Foreign Wars Employer of the Year   |
| ☐ USO Distinguished Service Award   |
| ☐ MOAA Distinguished Service Award  |
| ☐ ESGR Pro-Patria Award   |
| Other, please specify  *  |
| Page 33   |
| Transparency  This page captures information needed to assess military and veteran community and consumer investment and engagement, and whether that information is made publicly available.                           |
| 193. Do you provide ready access to concise, easy-to-understand documents that lay out key terms, conditions, and fees for your products and services? *  |
| © No<br>© N/A   |
| C No  |

| 195. What is the average Flesch Readability Index score of your terms, conditions and policies statements supplied to military consumers?  In the Flesch reading-ease test, higher scores indicate material that is easier to read; lower numbers mark passages that are more difficult to read. The formula for the Flesch reading-ease score (FRES) can be found here. Click here to search for an online tool to calculate a score. |
|--|
| 196. Do you currently have any open, outstanding, or unresolved civil or criminal cases or complaints filed by a member of the military community regarding product safety? *  C Yes  No  N/A  |
| 197. Has a case, complaint, or proceeding been filed by a member of the military community with the Federal Trade Commission (FTC) against your organization within the last 12 months? *  Yes  No N/A   |
| 198. Do you currently have an open or outstanding FTC cases or proceedings filed against your organization by a member of the military community? *      Yes     No     N/A  |
| 199. Has a complaint been filed against your organization by a member of the military community with the Consumer Financial Protection Bureau (CFPB) within the last 12 months? *  Yes No N/A  |
| 200. What is your current rating (numerical) with the Better Business Bureau?  Use your numerical score 0-100 rather than your letter grade.   |

| 201. Which of the following components of corporate transparency do you make publicly available at least annually?  |
|---|
| Check all that apply  |
| Financial Performance Statements  |
| Governance (Major Shareholders, Management, Directors)  |
| ☐ Accounting Principles & Methods   |
| ☐ Timeliness & Schedule of Disclosures  |
| Results of Charitable Investments   |
| ☐ Consumer Satisfaction Results   |
| ☐ Employee Satisfaction Results   |
| ☐ Capital Expenditures  |
| ☐ Subsidiaries & Other Business Relationships   |
| Research & Development  |
| ☐ Audit Results (financial)   |
|   |
| Page 34   |
|   |
| Consumer  |
| This section captures information related to customer service and support policies, as well as information about marketing practices and consumer satisfaction. |
|   |
|   |
| 202. Does your organization honor the provisions of the Servicemembers Civil Relief Act (SCRA) for all relevant services and products? *                        |
| © Yes   |
| © No  |
| C N/A   |
| ~ 14//1   |
|   |

| areas                          | Does your organization provide assistance above and beyond the SCRA provisions in any of the following s?   |
|--------------------------------|---|
| Chec                           | ck all that apply   |
|                                | Interest Rates  |
|                                | Credit & Loan Determinations  |
|                                | Judicial relief (including collections and liens)   |
|                                | Property Lease Terms (including automobile)   |
|                                | Rent and Eviction terms   |
|                                | Insurance coverage  |
|                                | Extension of relief to military spouses   |
|                                | Extension of relief to military dependents  |
|                                | Mortgage Terms  |
|                                | Installment contracts   |
|                                | Extension of benefits beyond Title 10   |
|                                | Other, please specify   |
|                                | *   |
|                                |   |
|                                |   |
|                                | Does your organization follow FTC product endorsement guidelines regarding the use of military or veteran rsements in advertising? *  |
| endo                           | Does your organization follow FTC product endorsement guidelines regarding the use of military or veteran rsements in advertising? *  Yes   |
| endo<br>c                      | rsements in advertising? *  |
| endo<br>o                      | rsements in advertising? *  Yes   |
| endo<br>o                      | rsements in advertising? *  Yes  No   |
| endo<br>o                      | rsements in advertising? *  Yes  No   |
| endo<br>c<br>c                 | rsements in advertising? *  Yes  No   |
| endo                           | rsements in advertising? *  Yes  No  N/A  |
| endo                           | rsements in advertising? *  Yes  No  N/A  Does your organization comply with all CPSC regulations for all applicable products? *  |
| 205.                           | rsements in advertising? *  Yes  No  N/A  Does your organization comply with all CPSC regulations for all applicable products? *  Yes   |
| 205.                           | resements in advertising? *  Yes  No  N/A  Does your organization comply with all CPSC regulations for all applicable products? *  Yes  No  |
| 205.                           | rements in advertising? * Yes No N/A  Does your organization comply with all CPSC regulations for all applicable products? * Yes No N/A   |
| 205.<br>0<br>205.              | Yes No N/A  Does your organization comply with all CPSC regulations for all applicable products? * Yes No N/A  Do you provide a dedicated support line for military and veteran consumers? *  |
| 205.<br>0<br>205.<br>0<br>206. | resements in advertising? *  Yes  No  N/A  Does your organization comply with all CPSC regulations for all applicable products? *  Yes  No  N/A  Do you provide a dedicated support line for military and veteran consumers? *  Yes |
| 205.<br>0<br>206.              | Yes No N/A  Does your organization comply with all CPSC regulations for all applicable products? * Yes No N/A  Do you provide a dedicated support line for military and veteran consumers? *  |

|  | Active<br>Duty  | Veterans  | Guard &<br>Reserve  | Wounded &<br>Injured  | Military<br>Spouses | Military<br>Dependents |
|--|---|---|---|---|---------------------|------------------------|
| Reduced Product or Service Fees  |   |   |   |   |                     |                        |
| Standard Service or Product Discounts  | П   |   |   | П   |                     |                        |
| No-Cost Products or Services   |   |   |   |   |                     |                        |
| Waived Fees  |   |   |   |   |                     |                        |
| Deferred payments or terms   |   |   |   |   |                     |                        |
| Deployment support services  |   |   |   |   |                     |                        |
| Financial advisement assistance  |   |   |   |   |                     |                        |
| Issue advocacy   |   |   |   |   |                     |                        |
| Military Rewards Program   |   |   |   |   |                     |                        |
| In-Store signage for military patrons  |   |   |   |   |                     |                        |
| On-product signage for military consumers  |   |   |   | П   |                     |                        |
| 3. At what frequency are the abo  Always available to all military cons  Always available to eligible military   | sumers<br>consume   | er groups   | vailable? *   |   |                     |                        |
| Always available to all military cons  | consume<br>ds during  | er groups<br>the year   |   |   |                     |                        |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  | consumers consume ds during eting even es does consur   | er groups the year nts or promotion your companders?  | ons<br>uny have in p  |   | ns of providin      | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio   | consumers ds during eting even es does consur nonths. ut produc   | er groups the year hts or promotion your companers? t/service terms   | ons<br>any have in p<br>s, conditions ar  | nd warranties   | ·                   | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio   | consumers consumer ds during eting ever es does consumer consumer consumer arding product   | er groups the year hts or promotion your companers? t/service terms   | ons<br>any have in p<br>s, conditions ar<br>e exchange, re  | nd warranties<br>funds and/or warra   | nties               | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio   | consumers consumer ds during eting ever es does consumer | er groups the year  nts or promotion  your companers?  t/service terms  duct or service  and expected                             | ons<br>any have in p<br>s, conditions ar<br>e exchange, re<br>I response prod                               | nd warranties<br>funds and/or warra<br>cesses and timeline                  | nties               | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio  Only available during specific mark  Only available during specific perio  Only available during specific period  Only available during specific p | consumers ds during eting ever es does consur nonths. ut produce arding pro   | er groups the year nts or promotion your companiers? t/service terms duct or service and expected                                 | ons  any have in p  s, conditions ar e exchange, re I response produplaint or service                       | nd warranties<br>funds and/or warra<br>cesses and timeline<br>ce resolution | nties               | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio  Only available to eligible military  Only available during specific perio  Only available during specific period  Only available during specific peri | consumers ds during eting ever es does consur nonths. ut produce arding pro processes t times for nsumers   | er groups the year ints or promotion your companiers? t/service terms duct or service and expected customer con or to register of | ons  any have in p  a, conditions ar  e exchange, re  I response prod  nplaint or service  complaints or re | nd warranties<br>funds and/or warra<br>cesses and timeline<br>ce resolution | nties               | g greater proc         |
| Always available to all military cons Always available to eligible military Only available during specific perio Only available during specific mark  Only available during specific perio  Only available during specific mark  Only available during specific perio  Only available during specific period  Only available during specific p | consumers ds during eting ever es does consur nonths. ut produce arding pro processes t times for nsumers   | er groups the year ints or promotion your companiers? t/service terms duct or service and expected customer con or to register of | ons  any have in p  a, conditions ar  e exchange, re  I response prod  nplaint or service  complaints or re | nd warranties<br>funds and/or warra<br>cesses and timeline<br>ce resolution | nties               | g greater proc         |

| 210. Does your store front provide specific messagi  | ing / signage for military / veteran patrons? *                                   |
|--|---|
| C Yes  |   |
| C No   |   |
| C N/A  |   |
|  |   |
| Page 35  |   |
|  |   |
| Military Community   |   |
| This section collects information used to track a company's military and veteran community | y relationships, stakeholder engagement initiatives, and public policy positions. |
|  |   |
| 211. Has your organization set measurable goals a community? *                             | nd objectives for supporting the military and veteran                             |
| C Yes  |   |
| C No   |   |
| ○ In Progress  |   |
|  |   |
|  |   |
| 212. For which of the following areas does your org  | anization set and track goals.  |
| Employment & Transition  | Bereavement   |
| ☐ Education & Training   | ☐ Travel Assistance   |
| ☐ Financial Security   | ☐ Technology  |
| ☐ Small Business & Entrepreneurship  | ☐ Public Awareness  |
| ☐ Housing  | Research  |
| ☐ Health & Wellness  | ☐ Career Transition   |
| ☐ Rehabilitation   | ☐ Mentoring   |
| ☐ Family & Child   |   |
|  |   |
|  |   |

# 213. In which ways does your organization or do your employees support members of the military or veteran community?

For each program type, please select each of the specific segments of the military community that are eligible to participate / benefit from these programs.

|  | Active<br>Duty | National<br>Guard | Reserve<br>Component | Military<br>Retirees | Veterans | Wounded<br>& Injured |   | Military<br>Children | Military<br>Families | Veteran<br>Entrepreneurs |
|--|----------------|-------------------|----------------------|----------------------|----------|----------------------|---|----------------------|----------------------|--------------------------|
| Time<br>(employee<br>volunteering<br>during paid<br>working hours)   |                |                   | П                    | П                    | П        | П                    | П | П                    |                      | п                        |
| In-kind (donations of product, contributions of used office equipment or furniture, use of company premises for community events, or other services)                           | П              | Г                 | П                    | П                    | Г        | Г                    | Г | п                    |                      | Г                        |
| Management<br>overhead<br>(community<br>affairs staff<br>salaries,<br>running costs<br>& overheads,<br>communicating<br>the community<br>program to<br>relevant<br>audiences.) |                |                   | П                    |                      |          |                      |   |                      | П                    |                          |
| Organize<br>conferences or<br>events on<br>military<br>community<br>supports or<br>issues  | П              |                   | П                    | П                    | Г        | П                    | П | П                    | П                    | П                        |
| Provision of<br>specific<br>discounts for<br>products or<br>services   | П              | П                 | П                    | Г                    | П        | П                    | П | П                    | П                    | П                        |
| Donation of<br>resources or<br>services (not<br>produced by<br>your<br>organization)   | П              | П                 | П                    | П                    | П        | П                    | П | П                    | П                    | П                        |
| Cash Contributions (direct donations, social sponsorship, matching employee donations to military/veteran  |                |                   | П                    | П                    | П        | П                    | Б | П                    | П                    |                          |

| ,      |   |
|--------|---|
| causes | ١ |
| Causes | , |
|        |   |

|  | Active<br>Duty | National<br>Guard | Reserve<br>Component | Military<br>Retirees | Veterans  | Wounded<br>& Injured | Military<br>Spouse | Military<br>Children | Military<br>Families | Veteran<br>Entrepreneurs |
|--|----------------|-------------------|----------------------|----------------------|-----------|----------------------|--------------------|----------------------|----------------------|--------------------------|
| Federal<br>Legislation   |                |                   |                      |                      |           |                      |                    |                      |                      |                          |
| State<br>Legislation   |                |                   | Г                    |                      |           |                      |                    |                      |                      | Г                        |
| Veteran Service<br>Organization<br>Positions                                 |                | П                 |                      |                      |           | П                    |                    |                      |                      |                          |
| Recognition &<br>Observance of<br>National Military<br>/ Veteran<br>Holidays | П              | Г                 | П                    | П                    | П         | П                    | П                  | П                    | П                    | Г                        |
| Public<br>Partnerships   |                |                   |                      |                      |           |                      |                    |                      |                      |                          |
| Research<br>Partnerships   |                | П                 | Г                    |                      |           |                      |                    |                      |                      | Г                        |
| Public Service<br>Announcements  |                |                   |                      |                      |           |                      |                    |                      |                      |                          |
| Other Public<br>Advertorials /<br>Notices                                    |                | П                 | Г                    | П                    |           | П                    |                    |                      |                      | Г                        |
| Visual Displays in the workplace   | П              |                   |                      |                      |           |                      |                    |                      |                      |                          |
| Community<br>Event Support /<br>Presence                                     |                | П                 |                      | П                    |           | П                    | П                  |                      |                      | Г                        |
| Funeral &<br>Memorial<br>Support   | П              | Γ                 | Г                    | Π                    | П         | П                    | П                  | П                    | П                    | П                        |
| 5. For how man<br>eran communi   | ty?            | s has you         | r organizati         | on provid            | ed tangib | le assistai          | nce to m           | embers o             | of the milli         | tary and                 |

| Program Name Eligibility URL Summary  Program 1  Program 2  Program 3  Program 4  Program 5  |    |
|--|----|
| Program 1  Program 2  Program 3  Program 4  Program  |    |
| Program 2  Program 3  Program 4  Program 4   |    |
| Program 3 Program 4 Program  |    |
| Program 4 Program  |    |
| 4 Program  |    |
|  |    |
|  |    |
|  |    |
| 217. Please provide information regarding product and service discounts, incentives and services available exclusively to members of the military and veteran community.               | le |
| Enter your top five. This information may be used for public display, please do not enter any information you do not wish to be made publicly available.                               |    |
| Incentive / Discount Name Eligibility URL Summary  |    |
| Incentive 1  |    |
| Incentive 2  |    |
| Incentive 3  |    |
| Incentive 4  |    |
| Incentive 5  |    |
| Dawa 96  |    |
| Page 36  |    |
| Contact Information  |    |
| Contact information  |    |
| How we can reach you and others at your organization who are responsible for military-related programs.  |    |
| 218. Does your company have a Director of Military Programs or similar Single Point of Accountability for sourcing military talent, including veterans, service members and spouses? * |    |
| © Yes  |    |
| O No   |    |
|  |    |

| Full Name *  Title  Street Address  Apt/Suite/Office  City State Zip  Email Address *  Phone Number *  220. Over which operational areas does this person have input?  Peace select ratin area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  | 219. Please provide the contact information for the Dire | ctor of Military Programs |
|--|--|---------------------------|
| Street Address  Apt/Suite/Office  City State Zip  Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  | Full Name *  |                           |
| Street Address  Apt/Suite/Office  City State Zip  Email Address*  Phone Number*  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| Street Address  Apt/Suite/Office  City State Zip  Email Address *  Phone Number *  Pease select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specity   |  |                           |
| Apt/Suite/Office  City State Zip  Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Pease select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   | Title  |                           |
| Apt/Suite/Office  City State Zip  Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| City State Zip  Email Address*  Phone Number*  Phone Number Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  | Street Address   |                           |
| City State Zip  Email Address*  Phone Number*  Phone Number This is a constant a constan |  |                           |
| City State Zip  Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  | Apt/Suite/Office   |                           |
| Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| Email Address*  Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  | City State Zip   |                           |
| Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| Phone Number*  220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify  |  |                           |
| 220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   | Email Address *  |                           |
| 220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   |  |                           |
| 220. Over which operational areas does this person have input?  Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   | Phone Number *   |                           |
| Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   |  |                           |
| Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   |  |                           |
| Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   |  |                           |
| Please select main area(s) covered.  Talent Acquisition and Management/Retention  Supplier Diversity  Corporate Philanthropy  Product/Service Department  Consumer Services  Other, please specify   |  |                           |
| <ul> <li>□ Talent Acquisition and Management/Retention</li> <li>□ Supplier Diversity</li> <li>□ Corporate Philanthropy</li> <li>□ Product/Service Department</li> <li>□ Consumer Services</li> <li>□ Other, please specify</li> </ul>  |  | ve input?                 |
| □ Supplier Diversity □ Corporate Philanthropy □ Product/Service Department □ Consumer Services □ Other, please specify   |  |                           |
| ☐ Product/Service Department ☐ Consumer Services ☐ Other, please specify   |  |                           |
| Consumer Services  Other, please specify   | □ Corporate Philanthropy                                 |                           |
| Other, please specify  | ☐ Product/Service Department                             |                           |
|  | ☐ Consumer Services                                      |                           |
| *  | ☐ Other, please specify                                  |                           |
|  |  | *                         |
|  |  |                           |

| 221. Please provide the most owned businesses | appropriate supplier div | ersity point of contact v | within your company fo | or veteran |
|---|--------------------------|---------------------------|------------------------|------------|
| Full Name *                                   |                          |                           |                        |            |
| Title   |                          |                           |                        |            |
|   |                          |                           |                        |            |
| Street Address                                |                          |                           |                        |            |
| Apt/Suite/Office                              |                          |                           |                        |            |
| City State                                    | 7in                      |                           |                        |            |
| City State                                    | Zip                      |                           |                        |            |
| Email Address *                               |                          |                           |                        |            |
| Phone Number *                                |                          |                           |                        |            |
|   |                          |                           |                        |            |
|   |                          |                           |                        |            |

| 222. Please provide the most the event that your organization |     | of contact within your company for marketing / public relations in award |
|---|-----|--|
| Full Name *   |     |  |
| Title   |     |  |
|   |     |  |
| Street Address  |     |  |
| Apt/Suite/Office  |     |  |
|   |     |  |
| City State  | Zip |  |
| Email Address *   |     |  |
| Phone Number *  |     |  |
|   |     |  |
|   |     |  |

| 223. Please provide the contact information for your central point of contact for military consumer products and services. |
|--|
| Full Name *  |
|  |
| Title  |
|  |
| Street Address   |
|  |
|  |
| Apt/Suite/Office   |
|  |
| City State Zip   |
|  |
| Email Address *  |
|  |
| Phone Number *   |
|  |
|  |
|  |
|  |

| 224. Please provide the contact information nvestments.                                 | for your central poir | t of contact for military o | community initiatives and |
|---|-----------------------|-----------------------------|---------------------------|
| Full Name *   |                       |                             |                           |
|   |                       |                             |                           |
| Title   |                       |                             |                           |
|   |                       |                             |                           |
| Street Address  |                       |                             |                           |
| Apt/Suite/Office  |                       |                             |                           |
|   |                       |                             |                           |
| City State Zip  |                       |                             |                           |
|   |                       |                             |                           |
| Email Address *   |                       |                             |                           |
| Dhaga Nugghau *   |                       |                             |                           |
| Phone Number *  |                       |                             |                           |
|   |                       |                             |                           |
| 225. Please provide 4 current employees (icatisfaction with your company's military pro |                       | 2 officers) who we can      | interview regarding their |
| We use this information for editorial purposes, such as featuring veteran<br>Full Name  |                       | Email                       | Phone                     |
| Officer 1   | FOSITION              | Eman                        | Filone                    |
| Officer 2   |                       |                             |                           |
| Enlisted 1  |                       |                             |                           |
| Enlisted 2  |                       |                             |                           |
| ge 37   |                       |                             |                           |
| Confirmation  |                       |                             |                           |

| 226. By filling out the following information, I confirm that all answers on this survey are correct to the best of my knowledge.   |
|---|
| The survey results are independently tested by Ernst and Young LLP, and as such you may receive communication from them confirming that you did fill in the survey and that the answers they have match the answers that you submitted.   |
| All fields are required.  |
| Full Name *   |
|   |
| T:Al - *  |
| Title *   |
|   |
|   |
| Email Address *   |
|   |
|   |
| Phone Number *  |
| Priorie Number  |
|   |
|   |
|   |
|   |
| Thank You!  |
|   |
| that a standard May've as along to finding out your Military Friendly @ status but first we need to see your owney foctoring in   |
| that's step one. You're so close to finding out your Military Friendly® status, but first we need to score your survey, factoring in publicly available information from federal databases.   |
|   |
| Learn more about the survey process:  |
| Military Friendly® Employer   |
| Military Spouse Friendly® Employer  |
| Military Friendly® Brand  Military Frie |
| Military Friendly® Supplier Diversity   |

And look for MFE results on August 6, 2018!