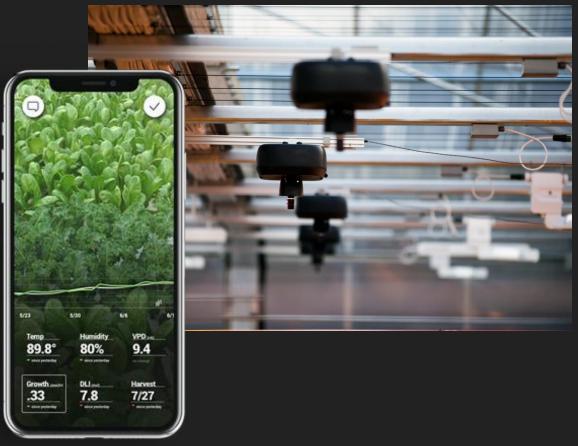


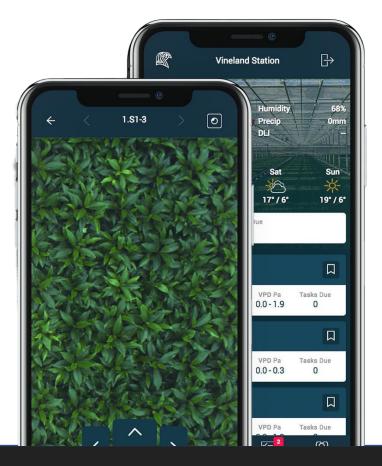
# Solution Overview





## **LUNA Benefits**

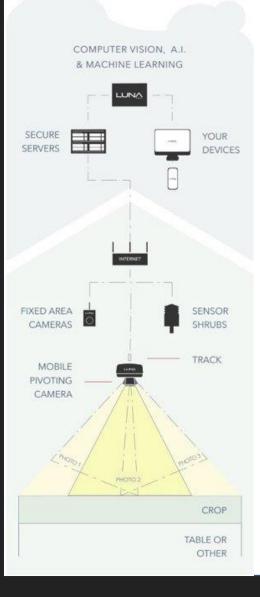
Empower your team by removing the friction between production & sales



- ✓ Reduced time spent tracking inventory against ship dates
- ✓ Reduce shrink/diminished growth, Increased fulfillment rate
- Reduced time spent traveling, walking, manual counting & recording
- Retain and validate grower knowledge, Establish ideal growing protocols per cultivar
- ✓ Determine root cause for growth anomalies
- ✓ Increased yield



#### LUNA HARDWARE SCHEMATIC



## LUNA in my faculty



Robotic Cameras – high resolution cameras ride above your plant canopy and deliver a stitched image of your entire canopy



Sensor Shrubs & Area Cameras – sensor shrubs at canopy level give granular data on your crops response to environmental pressures; area cams give fish eye view of key locations throughout facility



Transmission & Storage – data sensors relay information wirelessly or directly over



local internet service; data can be securely stored on remote or onsite servers



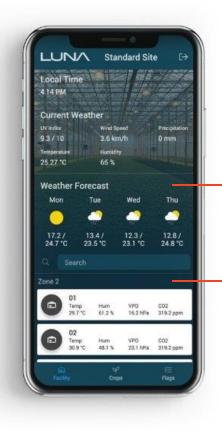
Digitized Data – stitched facility images are transformed into structured data that LUNA analyzes through Computer Vision; tribal knowledge capture of recipes provides your team the proprietary data they need to succeed



## **Data pipeline with LUNA**



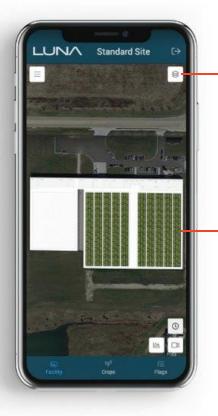
## **Facility overview**



View the local weekly weather forecast.

Favorite a building to quickly access the most relevant greenhouse information at any time.

Building cards display an overview of climate and task information at the building level.

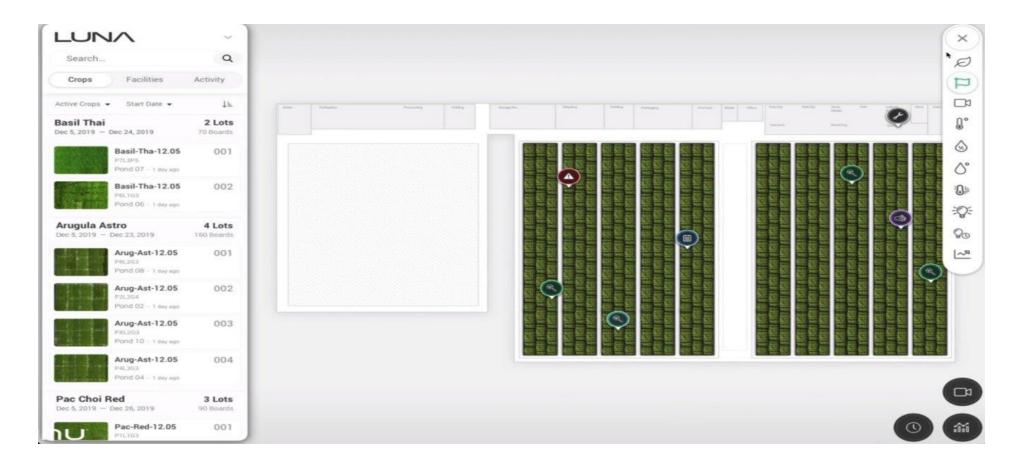


View digital flags, growth analysis overlays and microclimate markers with the click of a mouse.

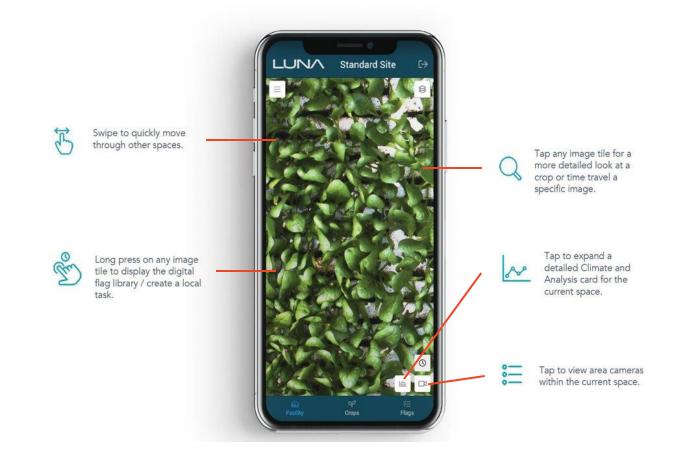
View the entire canopy of your facility at once. Zoom down to leaf level for unparalleled scouting.



#### **Greenhouse management overview**



#### **Remote crop walk**





## **Digital flagging for tasks**

Tasks

Filter 👻

Building 08 10/2/18

Building 08 10/2/18

Space 03

Space 03

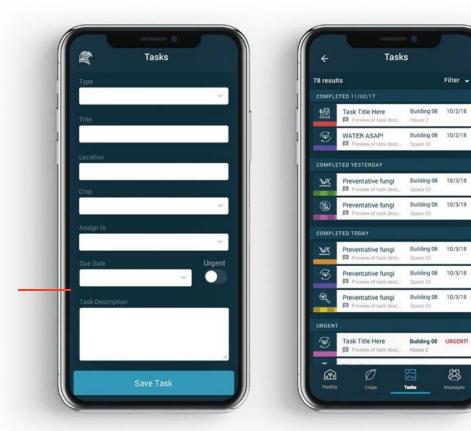
Snace fil

House 2

Tasks

Building 08 URGENT!

怒



Review task completion status by date, urgency, type, crop or location. Maintain an ongoing task log for internal compliance and reporting purposes.

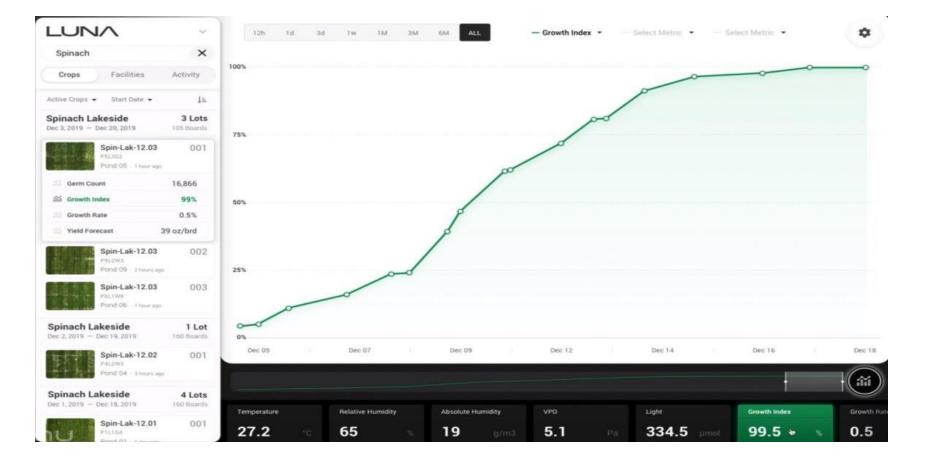
Create space, crop or inventory item-level tasks and assign to any number of co-workers. Assign urgency, type and due dates.

## **Environmental graphical tracking**

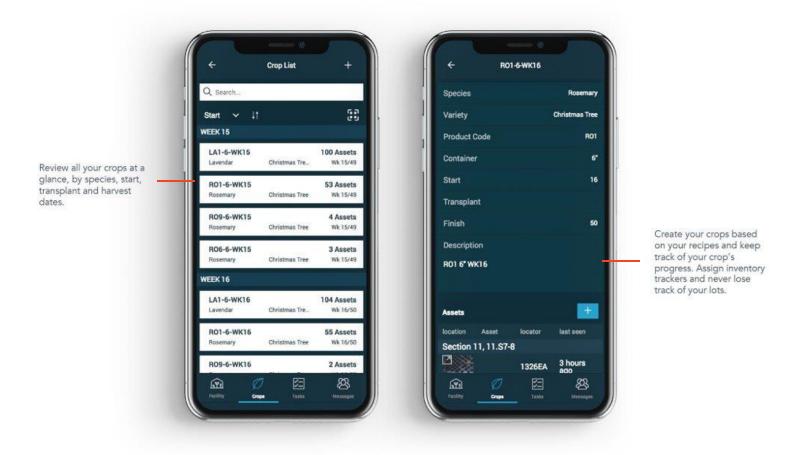




### Growth rate & yield forecasting

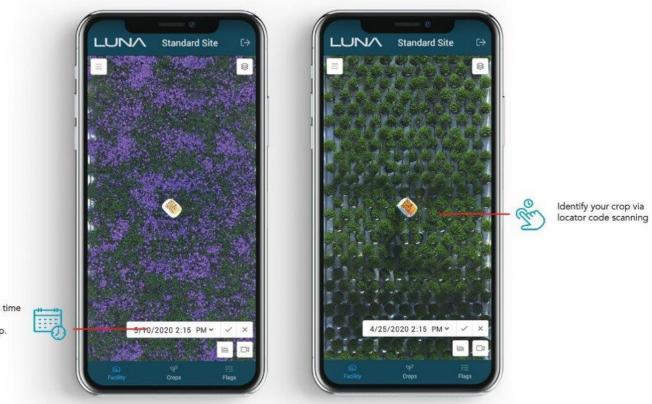


#### **Crop management**





#### **Time travel & crop identification**



Choose a date and time to see past, hi-res images of your crop.

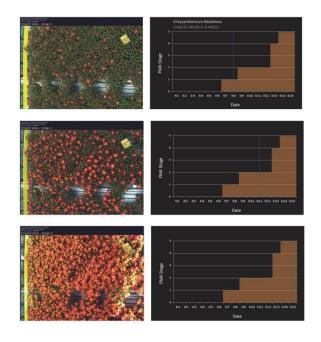


## **Crop readiness tracking & forecasting**

LUNA works closely with your production team to establish custom readiness triggers (color and stage) per variety throughout your facility.









#### Automated inventory tracking & historical logs



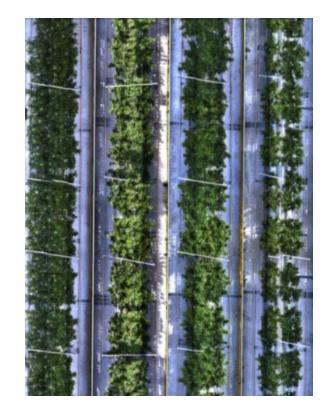


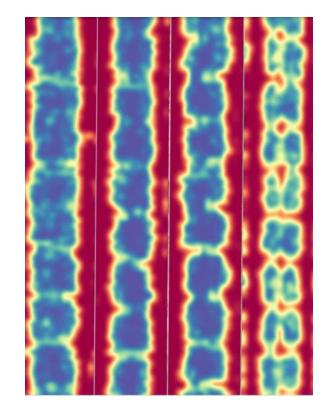
View detailed crop information per sku.



From your Crop View, click on an inventory item and be taken to the most recent image.

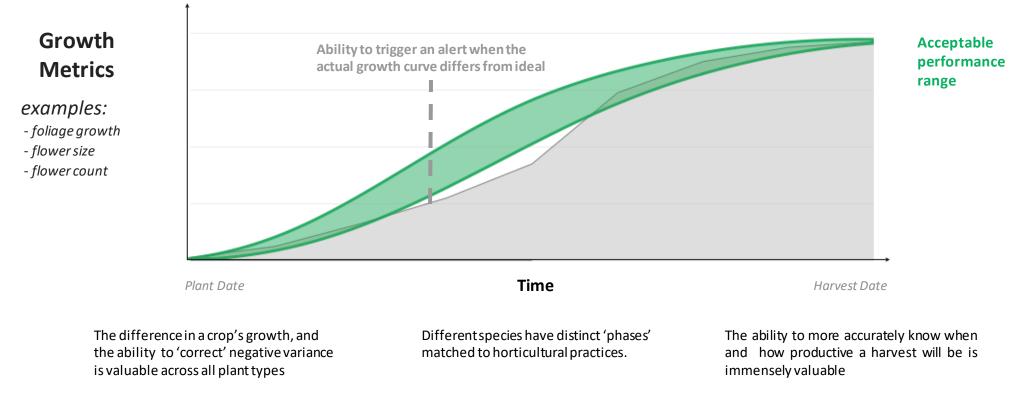
### **Space utilization analysis**







### **Immediate plant health decisions**

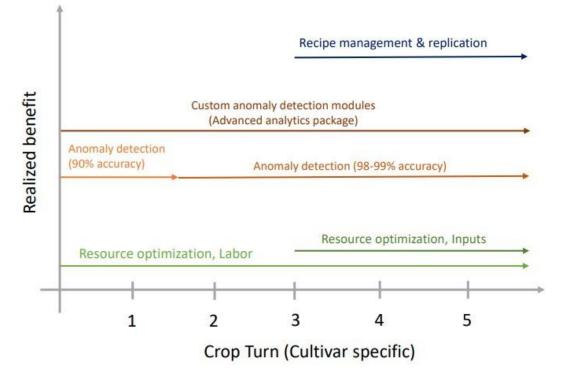




## **Customer benefit timeline with LUNA**

#### Luna Customer Benefit Timeline

#### High-level of engagement



#### **Desired Project Outcomes -**

- 1. Increase rev / SF / year
  - 1. Maximize quality & quantity of raw biomass
  - 2. Minimize inputs/resources/time per plant
- 2. Establish SOPs based off best POPs for repeatable recipes, consistent results, and retention/validation of grower's knowledge
- 3. Minimize loss with anomaly detection
  - Core package chlorosis, necrosis, physical leaf damage, leaf curling detection
  - Advanced package viral, fungal infection & pest detection; germ or take rate, readiness or yield forecasts (bud count, size)



## **Company overview**

Offices in the US & Canada

Founded in 2013, iUNU ("you knew") is an industrial computer vision company headquartered in Seattle, with offices in San Francisco. Connecting plants, facilities, and people through a single interface, LUNA turns commercial greenhouses into precise, predictable, demand-based manufacturers. An AI born in the heart of Seattle; trained in Silicon Valley and the greenhouses of Skagit Valley; and now accessible from everywhere.



#### 

### LUNA Makes Autonomous Greenhouses Possible

LUNA technology hands you the grower tools to let you travel through time, see your facility with computer vision and use indoor inventory tracking to monitor thousands of plants at once. In the greenhouse, at your desk, or on the road, see real time imagery for every plant in your facility. It's like google earth indoors. We watch every inch of your greenhouse for problems and then help you find the solutions.

