

JOBBERMAN SKILLS ASSESSMENTS

Sample Test Questions

Test for the
Best!

Discover who has the
right skills to do the job



This document has sample questions from the tests we currently have available, so you have an idea of the type of questions available for each job role. We have a bank of questions for numerous job roles, and each test has randomised questions of equal difficulty, so no test is the same, but equally as challenging.

We have unique tests for different job roles and experience levels, grouped under different job functions. So, if you are looking for an accountant, you would need to go to the ACCOUNTING, AUDITING & FINANCE job function, look for the 'Accounts Officer' job role and check under the experience level that is relevant to the role you are looking to fill.

These tests have been curated by experts and are excellent predictors of a candidate's ability to perform the tasks required for the role, therefore helping you objectively pick the most capable candidates.

Job Functions

Click on the function below to view sample questions or simply scroll down through the document.

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Job Function: ACCOUNTING, AUDITING & FINANCE

Job Role	Risk Manager
Experience Level	0 to 5 Years
Sample Question	SGS Ltd. has applied for a loan from your company, and you are reviewing its financial statements. Which of the following facts about SGS Ltd. would raise your concerns and make you less willing to lend the requested loan amount?
Answer Options	<ul style="list-style-type: none"> A. The revenue is lower than last year's figure. B. The Acid test Ratio is 0.4:1. C. The Current Ratio is 3:1. D. The Expenses are higher than the Cost of Sales.

Job Role	Risk Manager
Experience Level	5 Years or More
Sample Question	As an exporter of woollen products to multiple countries, you recently exported a bunch of goods to Mark Ltd. of Wales. However, you do not know the buyer personally. Which of the following measures would secure your credit risk from the foreign importer?
Answer Options	<ul style="list-style-type: none"> A. A contract between the two B. A confirmation letter of payment from the importer C. A letter of credit D. Insurance on the goods

Job Role	Accounts Officer
Experience Level	0 to 5 Years
Question	Ferris Corp. wants to improve its current ratio from the present level of 1.5 when it closes the books next week. The action of _____ will have the desired effect.
Answer Options	<ul style="list-style-type: none"> A. payment of current payables from cash B. sales of current marketable securities for cash C. write-down of impaired assets D. delay of next payroll

Job Role	Accounts Officer
Experience Level	5 Years or More
Question	<p>The following data was extracted from the records of XYZ Ltd on 31 December 2001:</p> <p>\$000 Sales 2500 Cost of sales 1200 Stock at 31 December 2001 350 Stock at 1 January 2001 300 Debtors 340 Creditors 400</p> <p>What was the collection period of debtors?</p>
Answer Options	<p>A. 43 B. 45 C. 50 D. 58</p>

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Job Function: ADMINISTRATIVE & OFFICE

Job Role	Administrative Officer
Experience Level	0 to 5 Years
Sample Question	Retained earnings and short term loans are usual financing options for
Answer Options	<ul style="list-style-type: none"> A. Capex B. Opex C. Both A and B D. Neither A nor B
Sample Question	Which of the following statements correctly represents the concepts of Capex and Opex in business finance?
Answer Options	<ul style="list-style-type: none"> A. Opex represents the recurring expenses for buying fixed assets. B. Capex represents the recurring expenses for daily business activities. C. Opex represents the recurring expenses for daily business activities. D. Capex represents the recurring expenses for buying fixed assets.

Job Role	Administrative Officer
Experience Level	5 Years or More
Sample Question	A shipping company decides to buy a new cargo ship to expand its fleet. How will this impact the Balance Sheet of the company, assuming that the payment is not made in the same financial year?
Answer Options	<ul style="list-style-type: none"> A. It should show an increase in the current assets even as the fixed assets would increase. B. It should show an increase in the current liabilities even as the fixed assets would increase. C. It should show an increase in the current assets even as the fixed assets would decrease. D. It should show an increase in the current liabilities even as the fixed assets would decrease.

Sample Question	Which definition best describes indirect costs?
Answer Options	<ul style="list-style-type: none"> A. Indirect costs are those costs which are not controlled directly by a manager. B. Indirect costs are those costs which cannot be directly associated with a product or service. C. Indirect costs are always fixed. D. Indirect costs are always manufacturing overhead costs.

Job Function: BUSINESS DEVELOPMENT

Job Role	Business Development
Experience Level	0 to 5 Years
Sample Question	You have been leading a business development team of 4 members out of which two have already given their resignation. It shouldn't affect your lead generation as well as any marketing operation. What would be your plan of action to provide leads to the sales department without any issues and within a given timeline?
Answer Options	<ul style="list-style-type: none"> A. You would ask the remaining teammates to work for extra hours and complete the work as you cannot further delay or distract it by taking new employees in your team. B. You can hire new employees and distribute the work equally between all the teammates. You will also set the targets to provide leads to the sales department on a given timeline. C. You take a quick meeting and guide the new teammates on how to operate all the marketing portals. D. You divide the tasks in a manner that everyone is allocated tasks and the previous teammates are given an extra task of guiding the new teammates of the team.
Sample Question	Four people are supposed to be arranged in a row to have their picture taken. In how many ways can this be done?
Answer Options	<ul style="list-style-type: none"> A. 12 B. 24 C. 11 D. 164

Job Role	Business Development
Experience Level	5 Years or More
Sample Question	You have to handle all the business operations for an exhibition. One of your team members has denied finalizing all the exhibition material on time due to some software issues. As a BD Manager, what will you do?
Answer Options	<ul style="list-style-type: none"> A. Will lay off that member and appoint a new one who can complete work on time. B. You would set up a meeting that would include all the team members and then go on to discuss the possibility of completing the tasks before the exhibition launch. You would also ask the team to submit it anyhow. C. You would look into the issues that are coming in the material submitted. You would try to solve the issues on your end and convey the solution to that team member. In the absence of this, -you would talk to the team regarding possible solutions. If a solution is not obtained, you'll raise the issue in front of the CEO and hire a freelancer to complete the work on time. D. You would hire a more experienced designer permanently who can resolve the issue.
Sample Question	Mark has 7 keys and 7 doors. How many attempts should Mark make to deliberately open all doors?
Answer Options	<ul style="list-style-type: none"> A. 28 B. 48 C. 360 D. 10,080

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Job Function: CUSTOMER SERVICE AND SUPPORT

Job Role	Customer Service Representative
Experience Level	0 to 5 Years
Sample Question	Our manager gives you a project that you know will take more than 4 hours a day to complete. Based on her analysis of the project, she tells you to spend 2 hours a day until the project is complete. You know that this is a time-sensitive project and you are not even close to being done while you've already hit the 2-hour mark. What would you do?
Answer Options	<ul style="list-style-type: none"> A. The manager only wants you to spend 2 hours on it. After it is completed, you stop and continue with your other tasks. B. Do as much as you can within the 2 hours, and let your manager know the situation about how many more hours might be needed for the project before you move on to other tasks. C. Inform your manager that you couldn't finish the project in the amount of time that she gave you. Update your manager about the status of the project before you leave for the day. D. The manager didn't say that it was a priority so you'll just continue the next day. It's not really a big deal.

Job Role	Customer Service Representative
Experience Level	5 Years or More
Sample Question	<p>Angela, a loyal customer of Apix Supplements, bought 3 Vanilla shakes as meal replacements. She was super happy about diving into her detox, only to find that the first container had a foreign object in it.</p> <p>She called the customer support number to explain what happened but because of her rude behavior, the first agent hung up on her. When she called back, you received her call. What would be your next course of action?</p>

Answer Options	<ul style="list-style-type: none"> A. Let her know that the first agent hung up on her because of her disrespectful behavior, but you are willing to assist. B. Apologize to her in a genuine manner; note the product info, and offer to refund the customer for one shake or send out another one for the trouble. Notify your supervisor of the situation for further actions. C. Apologize to the customer and explain that these things happen, and it's totally normal to find foreign objects in containers that run on the production lines/machines. D. Escalate the matter to your supervisor.
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Job Role	Customer Relationship Specialist
Experience Level	0 to 5 Years
Sample Question	<p>As a project manager you are documenting processes that involve a subnetwork of many large data packages that are to be sent information to a new application. Once the reporting application receives the information, a report is sent to the vendor of the particular product for analysis. This information flow is valid for specific products. How will you categorize this information in the documentation?</p>
Answer Options	<ul style="list-style-type: none"> A. Fragment Network. B. Precedence Diagramming Method. C. Arrow Diagramming Method. D. Activity-On-Node.

Job Role	Customer Relationship Specialist
Experience Level	5 Years or More
Sample Question	A customer calls in about not liking her product. She wants a full refund and never wants to do business with your company again because the last agent that she spoke with didn't even attempt to help her with an alternative. How would you retain the customer?
Answer Options	<ul style="list-style-type: none"> A. Apologize for her bad experience, and offer to refund her in full. Then, recommend her a product that she might like for the next time, which the last agent failed to do. B. Thank her for being a valued customer and apologize for the bad experience. Build rapport; offer to send another product and a 10% discount on her next purchase. C. Since this customer doesn't want to do business with us and is asking for a full refund, it's best just to escalate it to the next level so that we can attempt a one-call resolution. D. Immediately escalate the issue to the team lead/supervisor because she might file a BBB complaint or destroy us on social media if she doesn't get what she wants.

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Job Function: ENGINEERING

Job Role	Engineering Fundamentals
Experience Level	0 to 5 Years
Sample Question	If gear A turns clockwise (c/w) by 10 rotations, how does gear B turn?
Answer Options	<ul style="list-style-type: none"> A. 5 Rotations C/W B. 10 Rotations C/W C. 10 Rotations Anti-C/W D. 5 Rotations Anti-C/W E. MCQ

Job Role	Engineering Fundamentals
Experience Level	5 Years or More
Sample Question	To balance the bar, how much weight should be positioned on the right side?
Answer Options	<ul style="list-style-type: none"> A. 60 lbs B. 30 lbs C. 20 lbs D. 15 lbs

Job Role	Engineering Specialist
Experience Level	0 to 5 Years
Sample Question	If the small plunger is forced down by 5 units, how far would the large plunger move?
Answer Options	<ul style="list-style-type: none"> A. Up more than 5 units B. Down more than 5 units C. Down less than units D. Up less than 5 units

Job Role	Engineering Specialist
Experience Level	5 Years or More
Sample Question	If wheel A moves clockwise (c/w) at speed X, how does wheel B move?
Answer Options	A. Anti-c/w, same speed B. c/w, faster than X C. Anti-c/w ,slower than X

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Job Function: GENERAL

Job Role	Abstract Reasoning
Sample Question	Which figure given below in the answer options is the odd one out?
Answer Options	

Job Role	English Proficiency Test
Sample Question	<p>A sentence is given below with a blank. Fill in the blank with appropriate word from the given options.</p> <p>It is more challenging to row a boat upstream than it is to row it _____.</p>
Answer Options	<p>A. Downstream B. Efficiently C. Magnificently D. Luxuriously</p>

Job Role	Cognitive Ability
Experience Level	0 to 5 Years
Sample Question	Oscar can finish a piece of work in 72 days and Peter can do the same work in half the time taken by Oscar. Working together, what part of the work will be done in 24 days?
Answer Options	<ul style="list-style-type: none"> A. 25% B. 50% C. 75% D. 100%

Job Role	Cognitive Ability
Experience Level	5 Years or More
Sample Question	What sum of money must be invested at simple interest for 1 year at 15% per annum in order to earn \$600 interest?
Answer Options	<ul style="list-style-type: none"> A. 1000 B. 2000 C. 4000 D. 8000

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Job Function: HUMAN RESOURCE

Job Role	Human Resource Fundamentals
Experience Level	0 to 5 Years
Sample Question	A new supervisor was hired in the capacity of an asst. sales manager to replace an employee who was promoted within the company. The senior management has mandated that the new supervisor must be so trained that he/she is productive within a month. Which of the following is the best approach to achieve this task?
Answer Options	<ul style="list-style-type: none"> A. Focus groups. B. Standards Work Instruction Review. C. Structured Mentoring. D. Management courses through your preferred training vendor.

Job Role	Human Resource Fundamentals
Experience Level	5 Years or More
Sample Question	Your new company has an office in three locations. Each location follows a different method to determine the training needs for the location and track its completion. Also, you want to launch an e-learning module for the mandatory courses. Which of the tools given below would you use to achieve the standardization of training needs and the implementation of online learning across all three locations?
Answer Options	<ul style="list-style-type: none"> A. Content Management System. B. Assessment Tools C. Microsoft Access D. Learning Management System.

Job Role	Human Resource Specialist
Experience Level	0 to 5 Years
Sample Question	Production supervisors play a pivotal role in your company. 8 production supervisors have left your company in the last 3 months. It takes a couple of months to onboard new production supervisors. Which option amongst the options given below is the best countermeasure to overcome this problem?
Answer Options	<ul style="list-style-type: none"> A. Identify the internal pool of candidates who can be groomed for the role and train them every quarter. B. Conduct 360° performance reviews of supervisors and managers. C. Increase the salary offer to the production supervisor. D. Create better strategies for the selection process.

Job Role	Human Resource Specialist
Experience Level	5 Years or More
Sample Question	You had offered a sales specialist position to an applicant and he signed the written job offer that was contingent upon the successful completion of a background check. The applicant completes the disclosure and authorization for the background check. The background check comes back with a conviction that is against your company's hiring practices. You let the applicant know that your company is revoking the job offer and that they would not be continuing with the hiring process. What compliance step is missing before the revocation of the job offer?
Answer Options	<ul style="list-style-type: none"> A. Contingent action process B. Alternative resolution selection process C. Adverse action process D. Critical selection process

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Job Function: IT & SOFTWARE

Job Role	Android Developer
Experience Level	0 to 5 Years
Sample Question	In an online payment service, the service consists of a series of steps to be fulfilled in a definite order. This service is available via HTTP. Which of the following options is correct regarding the state of the user at any instance of time?
Answer Options	<ul style="list-style-type: none"> A. The state of the user is maintained on the server side B. The state of the user is maintained on the client side via sessions C. The state of the user cannot be maintained on HTTP D. None of the mentioned
Sample Question	You are developing an Android application. You have created a UI for login page where you have an edit text for a password, and you need to validate user password size. You want to display an error to the user if the size gets larger than 16 symbols. Which of the following methods adds the most suitable event listener to the edit text for tracking user input?
Answer Options	<ul style="list-style-type: none"> A. setKeyListener() B. addKeyListener C. setTextChangedListener D. addTextChangedListener

Job Role	Android Developer
Experience Level	5 Years or More
Sample Question	<p>You have been looking through the code of your project and noticed the following debug log:</p> <pre>Log.wtf(TAG, "Check");</pre> <p>You have run the application, and the code which has this log in the context was executed. Which logging level does this log have?</p>

Answer Options	<ul style="list-style-type: none"> A. Info B. Debug C. Error D. Warning E. Verbose
Sample Question	<p>Given below is a three transaction done by an FTP Client:</p> <ul style="list-style-type: none"> • Login the FTP server • Move to a particular directory • Create a new file <p>From these transactions, what can be said about FTP?</p>
Answer Options	<ul style="list-style-type: none"> A. FTP maintains state B. FTP is stateless C. The information provided is inadequate to judge the behavior of FTP D. The above set of action cannot be done by an FTP client

Job Role	Java Developer
Experience Level	0 to 5 Years
Sample Question	Which of the following is sufficient if you only need to run a java program?
Answer Options	<ul style="list-style-type: none"> A. Java development kit (JDK) B. Java virtual machine (JVM) C. Java runtime environment (JRE) D. Java SE platform
Sample Question	<p>You are given methods in java that are defined as shown below. Identify the methods that are valid among options.</p> <pre>interface Foo { void methodA() {} static void methodB(); protected void methodC(); public void methodD();</pre>
Answer Options	<ul style="list-style-type: none"> A. Method A B. Method B C. Method C D. Method D

Job Role	Java Developer
Experience Level	5 Years or More
Sample Question	<p>Consider the given code snippet.</p> <pre>String reg="([^\W])[0-9]+[\d]*[\s]*\1"; String input ="XXXX"; System.out.println(input.matches(reg));</pre> <p>Which of the following inputs if used at XXXX will match the given regular expression?</p>
Answer Options	<ul style="list-style-type: none"> A. *454--* B. *454* C. \$*454--\$ D. *454dd--* E. None of these
Sample Question	<p>Your Spring MVC application is trying to leverage the benefits of AOP. In order to do so you decide to use an advice. In the given context which of these spring aspects would you not be able to use as advice while doing so?</p>
Answer Options	<ul style="list-style-type: none"> A. Around B. About C. Before D. After

Job Role	PHP Developer
Experience Level	0 to 5 Years
Sample Question	You have a JSON document. How would you transform it into PHP array?
Answer Options	<ul style="list-style-type: none"> A. \$array = JSON::decode(\$json); B. \$array = JSON::decode(\$json, true); C. \$array = json_decode(\$json); D. \$array = json_decode(\$json, true);
Sample Question	<p>Consider the following code snippet:</p> <pre><?php \$x="101.5degrees"; (double)\$x; (int)\$x; echo (string)\$x; ?></pre> <p>What will be the output?</p>
Answer Options	<ul style="list-style-type: none"> A. 101.5degrees B. None of the mentioned C. 101 degrees D. 101.5

Job Role	PHP Developer
Experience Level	5 Years or More
Sample Question	<p>PHP 7.3 will make the syntax for heredoc and nowdoc more flexible. Once it's released, what would be the output for the following code?</p> <pre><?php \$hello = <<<'TEXT' hello TEXT; \$world = 'world'; echo \$hello."{\$world}"; ?></pre>
Answer Options	<ul style="list-style-type: none"> A. hello world B. hello \$world C. Syntax error D. helloworld
Sample Question	You are retrieving data from a table. You have to fetch a column

	<p>after performing a case-sensitive sort on it. Which of the following is the correct way of performing the sort on the column? [col name-age]</p>
Answer Options	<p>A. ORDER BY age; B. ORDER BY BINARY age; C. ORDER BY CAST age; D. CAST(ORDER BY BINARY age);</p>

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Job Function: MARKETING AND COMMUNICATIONS

Job Role	Marketing
Experience Level	0 to 5 Years
Sample Question	The company ABC car manufacturers have recently launched a fleet of electronic cars. They are among the first to introduce these in the market. This activity calls for which of the following marketing mix variables?
Answer Options	<p>A. Product B. Price C. Promotion D. Public relations</p>
Sample Question	December is one of the most competitive times of the year for retailers that provides an opportunity to drive sales and acquire new customers. What is the best approach for a retail company to make the most out of this holiday season?
Answer Options	<p>A. Conditional Promotions B. Bundle Offers C. Gift Card Discounts D. All of these</p>

Job Role	Marketing
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Experience Level	5 Years or More
Sample Question	As a product marketing manager, you just had a brainstorming session with your team to generate ideas for adding new products and services. The next step would be an idea-reduction stage, called the ____, in which the team would be able to arrive at a realistic number to adopt.
Answer Options	<ul style="list-style-type: none"> A. Product concept B. Idea generation C. Idea screening D. Concept development
Sample Question	OnePlus paid Marvel Studios for the right to use the name 'Avengers' on their limited edition phones. What type of policy are they using?
Answer Options	<ul style="list-style-type: none"> A. Co-branding B. Private branding C. Manufacturer's branding D. Licensing

Job Function: PROJECT AND PRODUCT MANAGEMENT

Job Role	Project Manager
Experience Level	0 to 5 Years
Sample Question	As a project manager you are documenting processes that involve a subnetwork of many large data packages that are to be sent information to a new application. Once the reporting application receives the information, a report is sent to the vendor of the particular product for analysis. This information flow is valid for specific products. How will you categorize this information in the documentation?
Answer Options	<ul style="list-style-type: none"> A. Fragment Network. B. Precedence Diagramming Method. C. Arrow Diagramming Method. D. Activity-On-Node.

Job Role	Project Manager
Experience Level	5 Years or More
Question	You are a member of the management team. The project manager has committed to provide you with a Schedule Performance Index matrix, twice a month. What information would you expect from the project manager?
Answer Options	<ul style="list-style-type: none"> A. Whether the project is over or under the budget. B. Whether the processes are followed and if there are any deviations. C. Expect any risk challenges. D. Check the progress of the project.

Job Role	Product Manager
Experience Level	0 to 5 Years
Sample Question	You are preparing the first customer interview after MVP release, and the interview script is in process. Which type of customers would you invite to the interview?
Answer Options	<ul style="list-style-type: none"> A. Only prospective customers, because they have a fresh vision and can give us valuable tips for product improvement. B. Only actual and potential customers. C. Actual customers, potential customers, and customers of competitor products. D. Actual customers (who have already bought your product), potential customers (who have almost bought), brand haters, brand fans, and indifferent people.

Job Role	Product Manager
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Experience Level	5 Years or More
Sample Question	After an in-depth analysis of the SEO for the landing page of your website, you discover that the bounce rate is almost 70%. You know that the website is only few months old and it definitely needs _____
Answer Options	<ul style="list-style-type: none">A. Redesign and more attractive media content because it looks boring now.B. Technical SEO optimization, such as meta information update, keywords, links and backlinks checking.C. The feedback from the focus group to get answers for the following questions:<ul style="list-style-type: none">● What is the website about?● Is it obvious from the first sight?● Where are the action buttons and triggers?

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Job Function: SALES

Job Role	Sales Fundamentals
Experience Level	0 to 5 Years
Sample Question	You have recently joined as a sales manager in a small organization. You found that having fewer members has affected sales targets. How can you improve your sales support?
Answer Options	<ul style="list-style-type: none"> A. By hiring more trained staff in order to develop better strategies for sales. B. By hiring highly qualified personnel who will train the sales support team. C. By streamlining the sales process and creating better metrics to understand what really drives productivity. D. By scheduling a brief meeting with the sales and the marketing team and creating integrated social media campaigns to achieve sales targets.

Job Role	Sales Fundamentals
Experience Level	5 Years or More
Sample Question	In a DiSC assessment, people with Cd style have shading that assures competency, quality, and results. Your shading stretches to include dependability which isn't characteristic of the Cd style. How can you excel as a salesperson?
Answer Options	<ul style="list-style-type: none"> A. You would have to excessively communicate with the clients and create a better relationship. B. You have to discuss every small aspect with the client before proceeding. C. You may work to win over people with your extensive knowledge and command of details. D. You should focus on the quality of the work. You should work as a team rather than individual personnel.

Job Role	Sales Specialist
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Experience Level	0 to 5 Years
Sample Question	Our company has recently introduced HubSpot CRM to improve sales management. At times, getting to terms with a new system, particularly when the old systems have been in place for a long time, can mean that staff is reluctant to use the new CRM software. Being a sales manager, how would you convince your staff to implement CRM?
Answer Options	<ul style="list-style-type: none"> A. By conducting a CRM training session for all the C-type personnel and ask them to deliver the same to your team. B. By successfully delivering a demo project using CRM. This will automatically promote the staff to use CRM. C. By introducing an office policy where it is compulsory for all staff members to use HubSpot. D. By motivating the staff by offering incentives for positive results after using this system.

Job Role	Sales Specialist
Experience Level	5 Years or More
Sample Question	You have recently joined as a sales manager in a small organization. You found that having fewer members has affected sales targets. How can you improve your sales support?
Answer Options	<ul style="list-style-type: none"> A. By hiring more trained staff in order to develop better strategies for sales. B. By hiring highly qualified personnel who will train the sales support team. C. By streamlining the sales process and creating better metrics to understand what really drives productivity. D. By scheduling a brief meeting with the sales and the marketing team and creating integrated social media campaigns to achieve sales targets.

Job Function: SUPPLY CHAIN AND PROCUREMENT

Job Role	Supply Chain Manager
Experience Level	0 to 5 Years
Sample Question	You are working in a supply chain department for a manufacturing firm. You have successfully implemented the SCOR module in the supply chain department. While working on a new project you want to have external-facing parameters. Which of the following parameters would you use in your strategy?
Answer Options	<ul style="list-style-type: none"> A. Supply chain responsiveness. B. Inventory days. C. Cash-to-cash cycle time.

Job Role	Supply Chain Manager
Experience Level	5 Years or More
Sample Question	You are working in a manufacturing firm in Australia. You are getting parts delivered from a supplier from Indonesia. In the contract for transport, you find that the INCO terms are CIF. As per this INCOTerm who would pay the import customs duty in Australia?
Answer Options	<ul style="list-style-type: none"> A. Supplier. B. Your manufacturing firm. C. Insurance Company. D. Will be waived off.

Job Role	Procurement officer
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Experience Level	0 to 5 Years
Sample Question	You are creating a should cost model for the benchmarking of the current price for an individual lathe device. Which of the following models would be helpful in carrying out the given task? (Given - Material = M, Labour= L , P= Profit Margin, S= Should- Cost)
Answer Options	A. $S = M+P/L$ B. $S = M-P/L$ C. $S = M+L/P$ D. $S = M-L/P$

Job Role	Procurement officer
Experience Level	5 Years or More
Sample Question	The given table denotes the item type and the name of items for a particular vendor. You need to sort them as given in the table. Which of the following correctly represents the method you would follow?
Answer Options	A. Sort by name - Values - Largest to smallest B. Sort by Item type - Values - Z to A C. Sort by Item Type - Values - Largest to smallest D. Sort by Name- Values - Largest to smallest E. Sort by Item Type - Values - Z to A F. Sort by Name- Values - Largest to smallest G. None of the mentioned

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Job Function: TRANSPORT AND LOGISTICS

Job Role	Logistic Management
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Experience Level	0 to 5 Years
Sample Question	You are working in a refrigerator company in the logistics department. You have to book a container for transporting refrigerators from China to the USA. The carton size is 35 X30.5 X 78 inches(W X D X H) and weight is 235 pounds. You use standard US pallet L=48 inch W=40 inches H=6.5 inches, Weight (pounds)=33 Which container would you prefer for the shipment?
Answer Options	<ul style="list-style-type: none"> A. 20ft standard - steel container. B. 40ft standard - steel container. C. 40ft high - steel container. D. Flat rack container.
Sample Question	You are working as a manager in a manufacturing firm. Now the firm has decided to export the parts to Europe. You have decided to send the sample parts for quality checks using air freight. The shipment consists of 3 boxes/cartons, each weighing 20 pounds, and each measuring 18 x 12 x 24 inches. What will be the chargeable weight used by air freight provider for the transport?
Answer Options	<ul style="list-style-type: none"> A. 30.18 pounds. B. 57.6 pounds. C. 93.7 pounds. D. 122.37 pounds.

Job Role	Logistic Management
Experience Level	5 Years or More
Sample Question	You are working in the procurement department of a manufacturing firm. You have sourced a supplier for the part and have negotiated the contract with the supplier. 2 weeks before the delivery, the supplier informs you that the delivery will be delayed. You have to inform the related stakeholders about this delay. Which document will you use to inform the affected stakeholder?
Answer Options	<ul style="list-style-type: none"> A. None of the mentioned B. Planning Bill C. Routing report D. Pegging report
Sample Question	You are working in the planning department for a manufacturing firm. The company has decided to use the SCOR model for planning purposes. You are now working on processes that balance aggregate demand and supply to develop a course of action that

	best meets sourcing, production and delivery requirements. Which of the modules from the SCOR model would you focus on?
Answer Options	A. Source B. Make C. Deliver

[List of Job Functions](#)